CON NEC



The right partners. Every step of the way.

RESTAURANTS + RETAIL + REAL ESTATE





FORWARD

Ask any seasoned, successful business owner the key to leading the market and you are sure to hear, "It takes a tribe of strategic partners to position your concept for success."

What Now Media Group spends each and every day interviewing, meeting with, and working directly with the partners that make great concepts successful.

We see all the good and unfortunately all of the bad.

Our Preferred Partners represent what we feel to be the very best at what they do, representing expertise, integrity, honesty, high-quality services and products, and simply all-around good people.

We are confident that these partners will help you be the best you can be.

Sincerely,





MEDIA GROUP

Master Opening Checklist

Site	Selection, Concept & Brand	
	Location	
	Branding, Architecture, Design	
	Construction	
Fina	ancing	
	Accounting	
	Banking	
Insu	urance	
Util	ities	
	Electric	
	Gas	
	Water	
	Sewer	
Sup	pliers	
	Equipment	
	Flooring	
	Beverage & Liquor Distributor	
	Food Distributor	
	Menu & Operations	
	WHAT	
	NOW	

MEDIA GROUP

Tec	hnology	
	Financial Technology (FinTec) & Payroll	
	Telephone & Internet	
	Security Services	
	Reservation Services	
	Event Management	
	Software	
Mai	ntenance & Outside Services	
	Hood Cleaning, Oil Recycling & Grease Trap	
	Waste Removal	
	Janitorial	
	Pest Services	
	Valet	
	Linen Service	
	Landscaping	
Sta	ffing	
Trai	ning	
Ope	erations	
Pro	motion	
	Print Services & Signage	
	Photography	
	Marketing	
	Public Relations	
Me	nu	
Fina	als	

Financing

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Accounting:				
Register with All Government Agencies				
Obtain Federal Tax ID Number				
Bank Reconiliations				
Payroll System				
Banking:				
Selection of Bank				
Construction Account				
Operational Account				
Payroll Account				
Lines of Credit				
Deposit Bags				

Site Selection, Concept & Brand

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Site Selection				
Concept & Brand				
Architecture:				
Contract Design Documents				
Specification Book				
Digital Renderings				
Procurement and facilitating FF&E and Millwork Installations				
Consultations During Operations				

Utilities

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Sewer:				
Procedures				
Drawings/Plans				
Inspection				
Permit Requirements				
Installation				
Gas				
Water				
Electric				

Suppliers & Supplies

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Vendor List for:				
Food				
Coffee				
Liquor				
Supplies				
Contact Salesperson				
Credit Applications on File				
List of References				
Inventory				
— Initial/Pre-opening				
— Replacement				
Par Stock & Ordering Forms				

Insurance

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Insurance:				
Pre/During Construction, Operations				
Liquor Bond				
Liability				
Workman's Comp				

Suppliers

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Equipment, Software & Supplies:				
Collect all warranties for new equipment & send in cards				
Place all equipment information & Service Agents in a notebook for reference				
Food Inventory				
Bar Inventory				
Supplies Inventory				
Hood/HVAC Equipment				
Kitchen Design & Equipment List				
Contractor				
Subcontractors				
Out-side Contractors				
Hand Wash Stations:				
Soap/Sanitizer				
Towel Dispensers				
Hand Wash Signs				

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Equipment Checkout (burn-in/calib	ration):			
Ice Machines				
Cooking Equipment				
Refrigeration Equipment				
Kitchen Clock				
Anti-fatigue Mats				
Set Up Dish Machine Services				
Clean, Organize & Label All Shelvir	ng:			
Dry Storage				
Walk-In				
Freezers				
Supply Area				
Service Area				
Chemical Storage				
Bar Storage				
Kitchen Utensils:				
Produce List				
Obtain Bids				
Place Order				
Receive Order				
Small Wares Order:				
Produce List				
Obtain Bids				
Place Order				
Receive Order				

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Tabletop Selection:				
Plateware				
Flatware				
Glassware				
Select Wall Covering:				
Obtain Bids				
Order				
Arrange Delivery				
Accept per Order				
Select Tables:				
Obtain Bids				
Order				
Arrange Delivery				
Select Chairs:				
Obtain Bids				
Order				
Arrange Delivery				
Apply Scotchguard Protection				
Hair Charis & Boosters				
Arrange Delivery				
Select Floor Covering:				
Obtain Bids				
Order				
Arrange Installation				

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Beverage Station:				
Cups				
Lids				
Holders				
Sodas				
Dairy				
Canned Juices				
Beverage Napkins				
Straws				
Soda System				
Liquor Selection:				
Well Liquor Selection				
Call Liquor Selection				
Premium Liquor Selection				
Beer Selection				
Draft System				
Wine Selection:				
Supplier Wine Training Program				
Wine List Design				
Wine List Publication				
Wine Openers				
Wine Buckets and Stands				
Beverage & Liquor Distributor				
Food Distributor				

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Paper Products:				
Guest Checks				
POS Supplies				
Take Out				
Bathroom				
Office Furniture:				
Desk				
Chair				
Filing Cabinets				
Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Security Services:				
Robbery Prevention				
Control of Access During Operations				
Control of Access During Construction				
Double Door Safe				
Night Drop				
Reservation Services				
Telephones:				
Office Line				
Fax Line				
Catering Line				
Kitchen Line				
Reservations Line				
Pay Phone				

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Telephone Equipment:				
Obtain Bids				
Order				
Arrange Delivery				
Accept per Order				
Telephone Service:				
Procedures				
Drawing/Plans				
Inspection				
Permit Requirement				
Installation				
Cables & Wiring:				
Burglar/Fire Alarm				
Licensed Business Music Streaming Service				
Telephone Lines (Internal)				
POS & Computer Lines				
Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Payroll:				
Pre Opening				
Management				
Hourly				
POS System:				
Wiring				
Installation				
Training				

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Computer System:				
Monitor				
Printer				
Internet Service				
Software:				
Food Ordering (from primary supplier)				
Office Suite Software				
Word Processor				
Spreadsheet				
Presentation				
Publisher Software				
Scheduling — Use for Employee Time Management, Management Schedules, and Catering Events				
Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Keys:				
Make a List of Keys Needed in Store				
Collect All Keys Upon Installation				
Re-Key Just Before Opening				

Maintenance & Outside Services

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Outside Services:				
Maintenance				
Janitorial				
Valet Parking				
Pest Control				
Plant Service				
Linen Service				
Hood/Flue Cleaning				
Carpet Cleaning				
Window Washing				
Primary Vendor Selection / Approv	ed Vendor List:			
Local Contact with Name/Number				
Establish Credit, Delivery Schedule				
Waste Removal:				
Solid Waste				
Dumpster				
Compactor				
Janitorial:				
Floor Cleaner				
Spot Remover				
Gum Solvent				
Liquid Hand Soap				
Hand Towel Dispensers				
Paper Towels				
Windex				
Squeegees				

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Janitorial Equipment:				
Wet Floor Signs				
Mops				
Buckets				
Vacuum				
Trash Cans				
Dust Pans				
Sewer Service:				
Procedures				
Drawings/Plans				
Inspection				
Permit Requirements				
Installation				
Linen Service				
Hood/Flue Cleaning				
Carpet Cleaning				
Window Washing				
Parking Lot and Valet:				
Number of Spaces				
Resurfacing				
Entrance/Exits				
Lighting for Parking Lot				
Control for Pre-Construction				
Control During Construction				
Valet Stand/Key Control				

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Parking Lot and Valet (Cont.):				
Parking Lot Signage				
Handicap				
Reserved				
Valet				
Valet Services				
Linen Service:				
Table Top Laundry (Rental)				
Uniforms:				
Uniform Laundry (Rental)				
Uniform Order				
Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Landscaping:				
Pre-Construction				
During Construction				
Maintenance				
Construction Timetable				
Estimate Time for Each Phase				
Estimated Completion Date				
Estimated Completion Date Critical Path				

Staffing

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Front and Back of House Staffing:				
Projected List of Employees Needed for Each Area of Operation				
Sources for Recruiting				
Develop Pay Scales for All Crew Work Groups				
Front Desk				
Servers				
Wait Assistants				
Bartenders				
Cooks				
Prep Cooks				
Dishwashers				
Supervisors				
Managers				
Place Employment Ads in Newspapers & Schedule Recruiting Missions				
Review Staffing Manual for Interviewing/ Hiring Procedures. Establish Target Question List.				
Employee Applications & Employee	New Hire Kits:			
English/Spanish				
I-9 Tax Forms				
Health Cards				
Server/Bartender/Entertainment Permits				
Orientation				
Pre-Opening/Training Schedule				
Operational Schedule				
ServSafe Training				
Uniform				

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Establish Work Schedules:				
Reports				
Food/Beverage/Covers/Average Check/ Sales Mix				
Comparisons to Budget				
Organizational Charts by Department				
Dining Room				
Bar				
Kitchen				
Administration				
Employee Applications				

Training

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Training:				
Identify Dates Of Training Allowing For "Dry Run" Or "Soft Opening" Time				
Validate Service Sequences				
Develop Bar Opening Checklist				
Develop Kitchen-Opening Checklist & For All Departments: Open, Close & Managers				
Document & Train Management/Staff				
Organize Orientation Materials				
Develop Sidework Schedules For All FOH				
Set Up POS Training For Management & Crew				
Wine & Beer Seminars For Sales Knowledge & Over-Consumption Policy				
FOH Menu Descriptions For All Items				
Plating & Garnish Guide For All Items				

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Training (Cont.):				
Set Up Training Recipe Manuals				
Select Training Team				
Set Date For Training Team Arrival				
Prepare Master Training Calendar				
Set Up Training Manuals & Opening Materials				
Set Up General Meeting & Training Session				
Organize Any Necessary Managem	nent Training Such	ı As:		
MSDS Location				
Interviewing & Hiring (Legal vs. Illegal Questions, ADA, etc.)				
Restaurant Standards & Systems				
Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Human Resources:				
Selection of Manager				
Selection of Pre-Opening Staff				
Organizational Chart				
Organizational Chart Evaluation of Available Managers				
-				
Evaluation of Available Managers				
Evaluation of Available Managers Define Manager Job Duties				
Evaluation of Available Managers Define Manager Job Duties Interview of Managers				
Evaluation of Available Managers Define Manager Job Duties Interview of Managers Interview of Pre-Opening Staff				
Evaluation of Available Managers Define Manager Job Duties Interview of Managers Interview of Pre-Opening Staff Create Management Reports				
Evaluation of Available Managers Define Manager Job Duties Interview of Managers Interview of Pre-Opening Staff Create Management Reports Evaluation of Available Chefs				
Evaluation of Available Managers Define Manager Job Duties Interview of Managers Interview of Pre-Opening Staff Create Management Reports Evaluation of Available Chefs Evaluation of Kitchen Manager				
Evaluation of Available Managers Define Manager Job Duties Interview of Managers Interview of Pre-Opening Staff Create Management Reports Evaluation of Available Chefs Evaluation of Kitchen Manager Employee Performance Evaluation				

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Employee Bulletin Board:				
Required Postings — OSHA, Saftey, Minimum Wage, etc.				
Wage & Hour				
Workman's Comp				
Emergency Hospital & Doctor				

Operations

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Kitchen Operations / Service Opera	ations:			
Set-up sheets with pars				
Opening checklists				
Closing Checklists				
Prep Lists with Pars				
Standardizes Recipe Book				
Freezer Pull Sheets				
Inventory Forms				
Hours of Operation:				
Estimated Hours of Operation				
Bar				
Restaurant				
Entertainment				
Opening				
Ongoing				
Operation Manuals:				
Safety Manual				
Financial Manual				

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Catering Manual				
Kitchen Manual				
Exhibition Cooking Manual				
Guest Music:				
ASCAP/BMI Arrangements				
Satellite Music System				
Licensed Business Music Streaming Service				
ASCAP / BMI / GMR / SECAS Licenses				
Code Book:				
Handicap Regulations				
Ansul Fire System Requirements				
Exits				
Emergency Lighting				
Security During Operation				
Panic Hardware Requirements				
Fire Inspector Approval				
Sprinkler System Requirements				
Smoke Detectors/Smoke Eaters				
Signage:				
Order Storefront Signage				
Sign Permitting & Installation				
On-Site Survey Analysis				
Public Relations (PR):				
Announcement Release				
Media Sneak Peek				
Ongoing PR Activities				

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Graphic Design & Print Services:				
Logo				
Type/Font Style				
Colors				
Other Branding Guidelines				
Business Cards				
Menu Design				
Brochures, Rack Cards, & Folders				
Printed Gift Certificates				
Signs				
Stationery				
Letterhead				
Promotional Materials				
Banners				
Sign/Banner Installation				
Bulk Mailing				
Photography				
Digital & Promotional Marketing:				
Website				
Social Media Accounts (Facebook, Twitter, Instagram, TikTok, etc.)				
Optimize website for local SEO				
Monitor Review Sites				
Contest & Promotions Schedule				
Build Restaurant Customer Database				
Email Marketing Tool				

Menu

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Preliminary Menu Creation:				
Children's Menus				
Birthday Favors				
Lunch				
Dinner				
Catering				
Brunch				
Banquet				
Pricing & Cost:				
Menu Pricing Range				
Menu Cost & Portion Guide				
Standard Recipe Binder				
Table Arrangement:				
Section Maps for Host Station				
Opening & Closing Sidework Assignments				

Finals

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Place Initial Food Order				
Place Initial Chemical Supplies Order				
Place Initial Paper Goods Order				





Orlando

26	Atlanta	40	Detroit
27	Austin	41	Phoenix
28	Houston	42	San Antonio
29	Dallas	42	San Francisco
30	Chicago	43	San Diego
31	Denver	44	Portland
32	Jacksonville	45	Orange County
33	Las Vegas	46	Boston
33	Memphis	46	Charleston
34	Los Angeles	47	Charlotte
34	Miami	48	Columbus
36	Seattle	48	New Orleans
36	Nashville	49	Washington DC
37	Tampa	49	Sacramento
38	New York	50	Toronto
39	Philadelphia	50	Montreal

Atlanta _

Partner	Category	Primary Contact	Phone	Email
Doordash	Food Delivery Service	Joshua Ajayi	855.431.0459	joshua.ajayi@doordash.com
Ecolab	Pest Elimination	Scott Henderson	503.756.3066	scott.henderson@ecolab.com
Encompass Interactive	Audio/Visual	Charles Schuster	678.576.5611	charles@encompassinteract.com
Georgia Crown Distribution	Beverage Distribution	Jerry McManus	912.660.6955	jmcmanus@georgiacrown.com
Kitsy Rose PR	Public Relations	Kitsy Rose	404.840.4230	kitsyrosepr@gmail.com
Liquid Recovery Solutions	Grease Trap Recycling	Artem Kamalov	424.529.3641	artem@liquidrecover.com
Martin Recruiting Partners	Management Staffing/ Recruiting	Heath Campbell	918.638.5269	hcampbell@mrpnow.com
Prudential Overall Supplies	Uniforms/Linens	Jerry Martin	949.250.4855 ext. 275	jerrym@prudentialuniforms.com
Refined Parking Solutions	Valet	Dilshan Singh	706.386.7664	dilshansingh@refinedparking.com
Signal Signs	Signage	Marcia Jones	770.941.9900	marcia.jones@signalsignscorp.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
ADT	Security Services	Erica Ponce	678-571-3884	ericaponcecruz@adt.com
ADT - Retail	Security Services	Timothy Penick	678-899-1024	tpenick@adt.com
Easy Ice	Ice Machine Rental / Repair	Ryan Kelly		rkelly@easyice.com
AlphaGraphics Marietta	Printing	Curtis Gropman		cgropman@alphagraphics.com

Atlanta _

Partner	Category	Primary Contact	Phone	Email
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
JLL	Commercial Real Estate	Gary Woodward		gary.woodward@jll.com
US Foods	Food Distribution	Dionna Houston		dionna.houston@usfoods.com
Homegrown	Lending	Michael Chen	(626) 726-1802	michael.chen@joinhomegrown. com
Soundtrack Your Brand	Music Licensing	Lisa Farris	310.500.6476	lisa.farris@soundtrackyourbrand. com
Gas South	Natural Gas	Topher Jensen	352-219-6015	topher.jensen@gassouth.com
Via Failla Marketing	Marketing	Garrett Heaberlin	770.820.4887	garrett@viafailla.com
Savor Training	Safety and Training	Reese Jackson	(678) 777-6367	reese@savortraining.com
Via Failla Marketing	Marketing	Garrett Heaberlin	770.820.4887	garrett@viafailla.com
Heartland	HR / Payroll	Emily Ratcliff		emily.ratcliff@e-hps.com

Austin _____

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Merchant Support	855.431.0459	
Prudential Overall Supplies	Uniforms/Linens	Jerry Martin	949.250.4855 ext. 275	jerrym@prudentialuniforms.com
Resplendent Hospitality	Public Relations	Ali Slutsky	815.210.7454	ali@resplendent.agency

Austin ____

Partner	Category	Primary Contact	Phone	Email
Soundtrack Your Brand	Music Licensing	Lisa Farris	310.500.6476	lisa.farris@soundtrackyourbrand.
Trinity Constructors, Inc.	General Contractor	Justin Blackburn		justin@trinityconstructors.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Complete Signs	Signage	Justin Holland	334.797.1201	justin@completesigns.net
Offline Media Inc.	Advertising	Hannah Sobhan		hannah@letsgetoffline.com
WinStar Insurance Group	Insurance	Stephanie Dew		sdew@winstarins.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Emily Ratcliff		emily.ratcliff@e-hps.com
Wine-Haul	Beverage Distribution - Alcohol	Liam Matthes		liam@wine-haul.com
AlphaGraphics	Printing	Jane Harvey	512.922.4505	jane@alphagraphics.com
LP Enterprises	Restaurant Consulting	Ryan Layne	214-707-2076	Ryan@LeePlotkin.com
Colinas Foods	Specialty Food Distribution	Emilio Salazar	512-999-3743	emilios@colinasfoods.com
Hostie	Reception Al	Randall Hom		randall@hostie.ai

Houston_____

Partner	Category	Primary Contact	Phone	Email
Contreras Building Group	General Contractor	Crystal Contreras	281.223.6990	crystal@contrerasbuildinggroup.com
Complete Signs	Signage	Justin Holland	334-797-1201	justin@completesigns.net

Houston____

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Khai Nguyen	855.431.0459	khai.nguyen@doordash.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Slique Media	Marketing	Thomas Pham	408.781.2466	thomas@sliquemedia.com
RSP Designs LLC	Architecture / Interior Design	Steve Pena	832-419-7363 ext. 703	rspdesignsllc@gmail.com
A.D. Solutions	Pre-development and Permitting	Autumn Downing		autumn@a-d-solutions.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
TWC Services	HVAC & Refridgeration	Todd Wilbert		todd.wilbert@twcservices.com
Dimensional AVL Tech Experts	Audio Visual	Robert Butler		dbutler@dimensionalavl.com
Heartland	HR / Payroll	Emily Ratcliff		emily.ratcliff@e-hps.com

Dallas _____

Partner	Category	Primary Contact	Phone	Email
ADT	Security Services	Kenneth Jolly	972.880.0769	kjolly@adt.com
Complete Signs	Signage	Justin Holland	334.797.1201	justin@completesigns.net
DoorDash	Food Delivery Service	Natalie Eshelman	855.431.0459	natalie.eshelman@doordash. com
Martin Recruiting Partners	Management Staffing/ Recruiting	Heath Campbell	918.638.5269	hcampbell@mrpnow.com
Matthews	Commercial Real Estate	William Carr	214.692.2152	william.carr@matthews.com
OpenTable	Reservations	James Lao	214.704.1865	jlao@opentable.com

Dallas

Partner	Category	Primary Contact	Phone	Email
Spectrum	Telecommunications/ Internet	Brian Dobucki	682.710.2427	brian.dobucki@charter.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Sysco	Food Distribution	Ryan Layne	214.707.2076	ryan.layne@sysco.com
Liquid Environmental Solutions	Grease Trap/ Recycling	Michelle Besterfeldt	214.524.6045	michelle.besterfeldt@ liquidenviro.com
JGX Group	Printing Services	Scott Watson	214-597-2557	scott@jgxgroup.com
Contreras Building Group	General Contractor	Crystal Contreras	281.223.6990	crystal@contrerasbuildinggroup.
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Emily Ratcliff		emily.ratcliff@e-hps.com
Takkt Foodservice	Food Equipment & Supplies	Jennifer Simek		jennifer.simek@ takktfoodservices.com
LP Enterprises	Restaurant Consulting	Ryan Layne	214-707-2076	Ryan@LeePlotkin.com
Unifirst Corp	Uniforms & Linens	Tim Sanders		timothy_sanders@unifirst.com

Chicago _____

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Jared Dorfman	855.431.0459	jared.dorman@doordash.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Stuever & Sons	Draft Beer Installation & Maintenance	Kat Davis	336.312.1786	Kat@aheadforprofits.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com

Chicago _____

Partner	Category	Primary Contact	Phone	Email
WineBow	Wine & Spirits Beverage Distribution	Dustin Ryan		dustin.ryan@winebow.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Jonathan Lamar		jonathan.lamar@e-hps.com
Nsee Photo	Food Photography	Neal Corman		ncorman@nseephoto.com
Hostie	Reception Al	Randall Hom		randall@hostie.ai
Astound	Internet / Telecommunications	Ryon Talbert	929-691-2801	ryon.talbert@astound.com
Republic Services	Waste Management	Deon Mitchell`	(312) 589- 8092	deon.mitchell@republicservices.

Denver _____

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Alec Brown	855.431.0459	alec.brown@doordash.com
Green CO2 Systems	Beverage & Beer Carbonation	Brett Schutte		bschutte@greenco2systems.com
Prudential Overall Supplies	Uniforms/Linens	Jerry Martin	949.250.4855 ext. 275	jerrym@prudentialuniforms.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
CRS Insurance	Insurance	Lori Ashley	303.548.4499	lashley@crsdenver.com
Tagrisk Insurance Services	Insurance	Larry Anaya	714.553.9171	lanaya@tagrisk.com
Easy Ice	Ice Machine Rental / Repair	Ryan Kelly		rkelly@easyice.com

Denver _____

Partner	Category	Primary Contact	Phone	Email
Offline Media Inc.	Advertising	Hannah Sobhan		hannah@letsgetoffline.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Cresco-Resco	Food Equipment & Supplies	Michael Grubb	559-519-3915	michaelg@cresco-resco.com
Heartland	HR / Payroll	Emily Ratcliff		emily.ratcliff@e-hps.com

Jacksonville _____

Partner	Category	Primary Contact	Phone	Email
ADT	Security Services	Carl "Chip" Robinson	904.755.5275	carlrobinson@adt.com
Complete Signs	Signage	Justin Holland	334.797.1201	justin@completesigns.net
DoorDash	Food Delivery Service	Merchant Support	855.431.0459	
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Chris Bazemore		christopher.bazemore@e-hps.
Easy Ice	Ice Machine Rental / Repair	Ryan Kelly		rkelly@easyice.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Gas South	Natural Gas	Topher Jensen	352-219-6015	topher.jensen@gassouth.com

Las Vegas ____

Partner	Category	Primary Contact	Phone	Email
Cushman Wakefield Commercial Real Estate	Restaurant/Retail Commercial Real Estate	Dan Hubbard	702.688.6934	Dan.Hubbard@cushwake.com
DoorDash	Food Delivery Service	Leanne Monahan	855.431.0459	leanne.monahan@doordash.com
Green CO2 Systems	Beverage & Beer Carbonation	Brett Schutte		bschutte@greenco2systems.com
Prudential Overall Supplies	Uniforms/Linens	Jerry Martin	949.250.4855 ext. 275	jerrym@prudentialuniforms.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Tagrisk Insurance Services	Insurance	Larry Anaya	714.553.9171	lanaya@tagrisk.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Boulder City Beverage	Draft Beer Equipment & Service	Scott Behnke	702 -267-8844	scott@bcbev.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Jenny Ryppa		jenny.ryyppa-rodriguez@e-hps. com
Cresco-Resco	Food Equipment & Supplies	Michael Grubb	559-519-3915	michaelg@cresco-resco.com

Memphis _____

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Sean Calhoun Jr.	855.431.0459	sean.calhoun@doordash.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Charlie Payne		charlie.payne@e-hps.com

Los Angeles ____

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Christopher Lawson	855.431.0459	christopher.lawson@doordash. com
GSA Pension	Retirement Pension Savings	Mark Swedelson	818.501.2900 ext. 214	mds@gsapension.com
Prudential Overall Supplies	Uniforms/Linens	Jerry Martin	949.250.4855 ext. 275	jerrym@prudentialuniforms.com
Slique Media	Marketing	Thomas Pham	408.781.2466	thomas@sliquemedia.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Soundtrack Your Brand	Music Licensing	Lisa Farris	310.500.6476	lisa.farris@soundtrackyourbrand.
Tagrisk Insurance Services	Insurance	Larry Anaya	714.553.9171	lanaya@tagrisk.com
NuCO2	Beverage & Beer Carbonation	Antonio Myers	8181.201.5297	antonio.myers@nuco2.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Jenny Flack Murals	Murals & Business Art	Jenny Flack		jenny@jennyflack.com
Easy Ice	Ice Machine Rental / Repair	Ryan Kelly		rkelly@easyice.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Steve Tawill		steven.tawil@e-hps.com
Hostie	Reception AI	Randall Hom		randall@hostie.ai

Miami _____

Partner	Category	Primary Contact	Phone	Email
ADT	Security Services	Veronika Burshenka	305.915.0670	vbushenka@adt.com

Miami_

Partner	Category	Primary Contact	Phone	Email
A Head for Profits	Draft Beer Installation & Maintenance	Kat Davis	336.312.1786	Kat@aheadforprofits.com
Broward Nelson	Beverage Carbonation	Brandon Spencer	954.675.3476	bspencer@browardnelson.com
DoorDash	Food Delivery Service	Alex Ojeda	855.431.0459	Alex.ojeda@doordash.com
Eazy Grease	Grease Trap Recycling	Russell Kamalov	786.536.2411	russell@eazygrease.com
SwipeBy	Online Ordering Platform	Javier Kitaigorodsky	786.310.9002	hello@swipe.by
Soundtrack Your Brand	Music Licensing	Lisa Farris	310.500.6476	lisa.farris@soundtrackyourbrand.
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Vestis	Uniforms & Linens	Caleb Hinton	407-619-9361	caleb.hinton@vestis.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Wander PR	Public Relations	Adriana Sol		adriana@wanderpr.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Chris Bazemore		christopher.bazemore@e-hps.
Bluedrop	Water Purification Systems	David Kellaway	(877) 662- 7875	david.kellaway@bluedropwater. com
Easy Ice	Ice Machine Rental / Repair	Ryan Kelly		rkelly@easyice.com
La Vela Coffee	Coffee	Marc Sznapstjaler	(954) 249- 4334	marc@lavelacoffee.com
Gas South	Natural Gas	Topher Jensen	352-219-6015	topher.jensen@gassouth.com
Hostie	Reception Al	Randall Hom		randall@hostie.ai

Seattle ___

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Jeff Huyen	855.431.0459	jeff.huyen@doordash.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
ECOLAB	Pest Elimination	Doug Dennett	218-779-8897	douglass.dennett@ecolab.com
Passport Unlimited	Loyalty Program	Lori Strankowski		loris@passportunlimited.com
Green Air Supply	Beverage & Beer Carbonation	Tom Hoare		tom@greenairsupply.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Gredigan Wade		gredigan.wade@e-hps.com
Astound	Internet / Telecommunications	Ryon Talbert	929-691-2802	ryon.talbert@astound.com

Nashville _____

Partner	Category	Primary Contact	Phone	Email
A Head for Profits	Draft Beer Installation & Maintenance	Kat Davis	336.312.1786	Kat@aheadforprofits.com
DoorDash	Food Delivery Service	Sean Calhoun Jr.	855.431.0459	sean.calhoun@doordash.com
Ecolab	Pest Elimination	Ryan Hutton	317.518.3956	ryan.hutton@ecolab.com
Liquid Recovery Solutions	Grease Trap Recycling	Artem Kamalov	424.529.3641	artem@liquidrecover.com
REED Public Relations	Public Relations	Macey Cleary Binner	615.645.4326	macey@reedpublicrelations.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com

Nashville

Partner	Category	Primary Contact	Phone	Email
Offline Media Inc.	Advertising	Hannah Sobhan		hannah@letsgetoffline.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Trinity Constructors, Inc.	General Contractor	Justin Blackburn		justin@trinityconstructors.com
Heartland	HR / Payroll	Charlie Payne		charles.payne@e-hps.com
US Foods	Food Distribution	Todd Wright		todd.wright@usfoods.com
Hogan Linen Supply	Linens & Uniforms	Roger Hogan		rp@hogantextile.com
Ortale Kelley Law Firm	Liquor Licensing	Vicki Schmidt	615-780-7529	vschmidt@ortalekelley.com
Takkt Foodservice	Food Equipment & Supplies	Jennifer Simek		jennifer.simek@ takktfoodservices.com

Tampa _____

Partner	Category	Primary Contact	Phone	Email
ADT	Security Services	Tiffany Letendre	727.642.8271	tclaudio@adt.com
DoorDash	Food Delivery Service	Merchant Support	855.431.0459	
Liquid Environmental Solutions	Grease Trap Recycling	Austin Israel	407.405.2385	austin.israel@liquidenviro.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Offline Media Inc.	Advertising	Hannah Sobhan		hannah@letsgetoffline.com

Tampa _____

Partner	Category	Primary Contact	Phone	Email
Gas South	Natural Gas	Topher Jensen	352-219-6015	topher.jensen@gassouth.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Easy Ice	Ice Machine Rental / Repair	Ryan Kelly		rkelly@easyice.com
Heartland	HR / Payroll	Tyler Hayes		Tyler.Hayes@e-hps.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Sea Breeze Coffee & Tea	Coffee & Tea Distribution	Susan Kopstad	(941) 915-3517	susan@seabreezecoffee.com
Spectrum Business	Internet & Telecom	Rafael Ogura	(407) 618-6153	rafael.ogura@charter.com
AVI-SPL	Audio/Visual	David Pavlicko	813-791-7169	david.pavlicko@avispl.com

New York _____

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Jeff Edwards	855.431.0459	jeffery.edwards@doordash.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Sign Expo	Signage	Offer Sharaby	213.925.8585 Ext. 106	offer@signexpo.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Ecolab	Pest Elimination	Michael Woodka	516.637.4731	michael.woodka@ecolab.com
Broward Nelson	Beverage Carbonation	Brandon Spencer	954.675.3476	bspencer@browardnelson.com

New York ____

Partner	Category	Primary Contact	Phone	Email
NYC Clean Air Group	Grease Trap/Recycling	John Almazar		gianpietroa@nyccag.com
A+ Towels & Linen	Uniforms & Linen	Jhonathan Diaz	914-804-3195	jdiaz@aplustowels.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Wi-Fl Spotlight	Audio Visual & Telecommunications / Internet	Jose Perez	917-997-8164	jose@wi-fi-spotlight.com
Heartland	HR / Payroll	Emily Ratcliff		emily.ratcliff@e-hps.com

Philadelphia _____

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Amy Binder	855.431.0459	amy.binder@doordash.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Rich Adams		richard.adams@e-hps.com

Orlando _____

Partner	Category	Primary Contact	Phone	Email
ADT	Security Services	Javier Godoy	321.246.5201	agodoy@adt.com
A Head for Profits	Draft Beer Installation & Maintenance	Kat Davis	336.312.1786	Kat@aheadforprofits.com

Orlando _____

Partner	Category	Primary Contact	Phone	Email
Broward Nelson	Beverage Carbonation	Brandon Spencer	954.675.3476	bspencer@browardnelson.com
DoorDash	Food Delivery Service	Alex Ojeda	855.431.0459	Alex.ojeda@doordash.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Liquid Environmental Solutions	Grease Trap/ Recycling	Austin Israel	407.405.2385	austin.israel@liquidenviro.com
Offline Media Inc.	Advertising	Hannah Sobhan		hannah@letsgetoffline.com
Gas South	Natural Gas	Topher Jensen	352-219-6014	topher.jensen@gassouth.com
Spectrum Business	Internet & Telecommunications	Rafael Ogura	407-618-6153	rafael.ogura@charter.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Tyler Hayes		Tyler.Hayes@e-hps.com
Easy Ice	Ice Machine Rental / Repair	Ryan Kelly		rkelly@easyice.com
Takkt Foodservice	Food Equipment & Supplies	Jennifer Simek		jennifer.simek@ takktfoodservices.com

Detroit _____

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Eric Quandt	855.431.0459	eric.quandt@doordash.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Allied Insurance Group	Insurance	Chris Beardslee	248-243-5831	cbeardsless@alliedinsmgr.com

Detroit

Partner	Category	Primary Contact	Phone	Email
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Philip Garbacz		philip.garbacz@e-hps.com
NuCO2	Beverage & Beer Carbonation	Steven Krause Jared Theisen		steve.krause@nuco2.com jared.theisen@nuco2.com
Great Lakes Hotel Supply Co	Food Equipment and Supplies	Jim Bologna	248-721-3635	jim@glhsco.com

Phoenix _____

Partner	Category	Primary Contact	Phone	Email
Сох	Telecommunications/ Internet		623-328-6702	colleen.salk@cox.com
DoorDash	Food Delivery Service	Calvin Habern	855.431.0459	calvin.habern@doordash.com
Our Town	Advertising	David Cox	310.701.1004	coxd@ourtown.net
Prudential Overall Supplies	Uniforms/Linens	Jerry Martin	949.250.4855 ext. 275	jerrym@prudentialuniforms.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Tagrisk Insurance Services	Insurance	Larry Anaya	714.553.9171	lanaya@tagrisk.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Liquid Environmental Solutions	Grease Trap/ Recycling	Michelle Besterfeldt	214.524.6045	michelle.besterfeldt@ liquidenviro.com
Affordable Quality Hood Cleaning	Hood Cleaning & Service	Jay Casas		Affordablequalityhoodcleaning@gmail.com
Easy Ice	Ice Machine Rental / Repair	Ryan Kelly		rkelly@easyice.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com

Phoenix _____

Partner	Category	Primary Contact	Phone	Email
Heartland	HR / Payroll	Rowland Harris		rowland.harris@e-hps.com

San Antonio _____

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Merchant Support	855.431.0459	
Prudential Overall Supplies	Uniforms/Linens	Jerry Martin	949.250.4855 ext. 275	jerrym@prudentialuniforms.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Contreras Building Group	General Contractor	Crystal Contreras	281.223.6990	crystal@contrerasbuildinggroup.
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Emily Ratcliff		emily.ratcliff@e-hps.com
TWC Services	HVAC & Refridgeration	Todd Wilbert		todd.wilbert@twcservices.com
Wine-Haul	Beverage Distribution - Alcohol	Liam Matthes		liam@wine-haul.com
AlphaGraphics	Printing	Jane Harvey	512.922.4505	jane@alphagraphics.com

San Francisco _____

Partner	Category	Primary Contact	Phone	Email
Carbonic Services	Beverage & Beer Carbonation	Al Shull	408.355.0909	al.shull@carbonicservice.com
Comcast	Telecommunications/ Internet	Jeffrey Trasmonte	415.317.5368	jeffrey_trasmonte@comcast.com

San Francisco

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Tatiana Azmanova	855.431.0459	Tatiana@doordash.com
Prudential Overall Supplies	Uniforms/Linens	Jerry Martin	949.250.4855 ext. 275	jerrym@prudentialuniforms.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Tagrisk Insurance Services	Insurance	Larry Anaya	714.553.9171	lanaya@tagrisk.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Slique Media	Marketing	Thomas Pham	408.781.2466	thomas@sliquemedia.com
Passport Unlimited	Loyalty Program	Lori Strankowski		loris@passportunlimited.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Pete Daley		pete.daley@e-hps.com
US Foods	Food Distribution	Kelly Ishak		kelly.ishak@usfoods.com
ADT	Security Services	Juan Coras	(925) 812- 2597	juancoras@adt.com
Hostie	Reception Al	Randall Hom		randall@hostie.ai
Back Office by Buyer's Edge		Heather Raich	(415) 624-6164	heather.raich@ buyersedgeplatform.com

San Diego ____

Partner	Category	Primary Contact	Phone	Email
Сох	Telecommunications/ Internet		623-328-6702	colleen.salk@cox.com
DoorDash	Food Delivery Service	Brittany Arnold	855.431.0459	brittany.arnold@doordash.com

San Diego _____

Partner	Category	Primary Contact	Phone	Email
Our Town	Advertising	David Cox	310.701.1004	coxd@ourtown.net
Prudential Overall Supplies	Uniforms/Linens	Jerry Martin	949.250.4855 ext. 275	jerrym@prudentialuniforms.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Tagrisk Insurance Services	Insurance	Larry Anaya	714.553.9171	lanaya@tagrisk.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Slique Media	Marketing	Thomas Pham	408.781.2466	thomas@sliquemedia.com
Passport Unlimited	Loyalty Program	Lori Strankowski		loris@passportunlimited.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Steve Evans		steve.evans@e-hps.com
Raaves	Experiential Marketing and Customer Referral Platform	Craig Woods	(858) 342- 7592	craig@raaves.com

Portland _____

Partner	Category	Primary Contact	Phone	Email
Comcast	Telecommunications/ Internet/IT	Brittany Greatwood	253.345.9023	brittany_greatwood@comcast. com
DoorDash	Food Delivery Service	Phillip Skillern	855.431.0459	phillip.skillern@doordash.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com

Portland _____

Partner	Category	Primary Contact	Phone	Email
Prudential Overall Supplies	Uniforms/Linens	Jerry Martin	949.250.4855 ext. 275	jerrym@prudentialuniforms.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Gredigan Wade		gredigan.wade@e-hps.com

Orange County _____

Partner	Category	Primary Contact	Phone	Email
Сох	Telecommunications/ Internet		623-328-6702	colleen.salk@cox.com
DoorDash	Food Delivery Service	Hector Acedo	855.431.0459	hector.acedo@doordash.com
Prudential Overall Supplies	Uniforms/Linens	Jerry Martin	949.250.4855 ext. 275	jerrym@prudentialuniforms.com
Tagrisk Insurance Services	Insurance	Larry Anaya	714.553.9171	lanaya@tagrisk.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Slique Media	Marketing	Thomas Pham	408.781.2466	thomas@sliquemedia.com
Easy Ice	Ice Machine Rental / Repair	Ryan Kelly		rkelly@easyice.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Steve Evans		steve.evans@e-hps.com
PURE Restaurant Solutions	Accounting	Michael Viola		michael@go-pure.com

Boston ___

Partner	Category	Primary Contact	Phone	Email
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
DoorDash	Food Delivery Service	Merchant Support	855.431.0459	
Ecolab	Pest Elinimation	Mark Bergeron	(518) 810-8767	mark.bergeron@ecolab.com
Prudential Overall Supplies	Uniforms/Linens	Jerry Martin	949.250.4855 ext. 275	jerrym@prudentialuniforms.com
Mark Manne Photography	photography	Mark Manne		mark@markmannephotography.
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Brian Murray		brian.murray@e-hps.com
Bluedrop	Water Purification Systems	David Kellaway	(877) 662- 7873	david.kellaway@bluedropwater. com
Astound	Internet / Telecommunications	Ryon Talbert	929-691-2800	ryon.talbert@astound.com

Charleston _____

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Merchant Support	855.431.0459	
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Ecolab	Pest Elimination	Andrew Liedberg	770.773.0040	andrew.liedberg@ecolab.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Easy Ice	Ice Machine Rental / Repair	Ryan Kelly		rkelly@easyice.com

Charleston ___

Partner	Category	Primary Contact	Phone	Email
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Kathleen Zicari		kathleen.zicari@e-hps.com
Dressler Construction	General Contracting	Mark Coats	(828) 963- 3083	mcoats@dresslerconstruction. com
JLL	Commercial Real Estate	Reeves Major	864-608-8960	Reeves.Major@jll.com
Via Failla Marketing	Marketing	Garrett Heaberlin	770.820.4887	garrett@viafailla.com

Charlotte _____

Partner	Category	Primary Contact	Phone	Email
Complete Signs	Signage	Justin Holland	334-797-1201	justin@completesigns.net
DoorDash	Food Delivery Service	Merchant Support	855.431.0459	
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Offline Media Inc.	Advertising	Hannah Sobhan		hannah@letsgetoffline.com
7th Peak Marketing	Marketing	Kelly Pasour	704-803-5946	kelly@7thpeakmarketing.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
US Foods	Food Distribution	Doug Jefferson	804-513-8659	douglas.jefferson@usfoods.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Kathleen Zicari		kathleen.zicari@e-hps.com
Liquid Recovery Solutions	Grease Recycling	Artem Kamalov	(888) 204- 2006 ext. 101	artem@liquidrecover.com

Charlotte _____

Partner	Category	Primary Contact	Phone	Email
Dressler Construction	General Contracting	Mark Coats	(828) 963- 3083	mcoats@dresslerconstruction. com

Columbus _____

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Merchant Support	855.431.0459	
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Offline Media Inc.	Advertising	Hannah Sobhan		hannah@letsgetoffline.com
Unifirst Corp	Uniforms & Linen	Michael Farnham		michael_farnham@unifirst.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Justin Scott		justin.scott@e-hps.com

New Orleans _____

Partner	Category	Primary Contact	Phone	Email
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
DoorDash	Food Delivery Service	Merchant Support	855.431.0459	
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Charlie Payne		charles.payne@e-hps.com
Cox Business	Telecommunications/ Internet	Colleen Salk	623-328-6702	colleen.salk@cox.com

Washington DC __

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Merchant Support	855.431.0459	
Encompass Interactive	Audio/Visual	Charles Schuster	678.576.5611	charles@encompassinteract.com
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
A Head for Profits	Draft Beer Installation & Maintenance	Kat Davis	336.312.1786	Kat@aheadforprofits.com
Spot On	POS & Merchant Services	Kai Mirchev		kmirchev@spoton.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Evan Perdikouris		evan.perdikouris@e-hps.com
Bluedrop	Water Purification Systems	David Kellaway	(877) 662- 7874	david.kellaway@bluedropwater. com

Sacramento _____

Partner	Category	Primary Contact	Phone	Email
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com
Slique Media	Marketing	Thomas Pham	408.781.2466	thomas@sliquemedia.com
Prudential Overall Supply	Uniforms/Linens	Jerry Martin	949.250.4855	jerrym@prudentialuniforms.com
Near U CO2	Beverage & Beer Carbonation	Ken Nacey		Uniforms/Linens
Tagrisk Insurance Services	Insurance	Larry Anaya	714.553.9171	lanaya@tagrisk.com
Our Town America	Direct Mail	Brian Curro		bcurro@ourtownamerica.com
Heartland	HR / Payroll	Freddy Santos		freddy.santos@e-hps.com

Sacramento _____

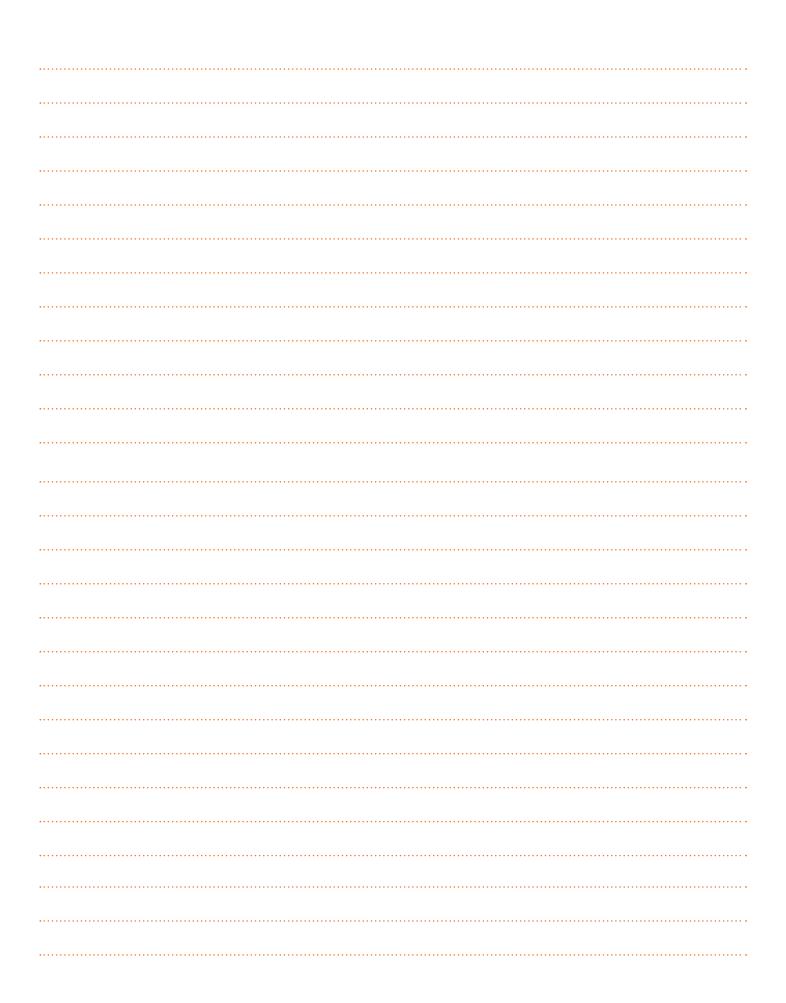
Partner	Category	Primary Contact	Phone	Email
Cresco-Resco	Food Equipment & Supplies	Michael Grubb	559-519-3915	michaelg@cresco-resco.com
Liquid Cheers	Beverage Systems & Equipment	Andy Kulchyckyj	(214) 548- 2730	andyk@liquidcheers.com

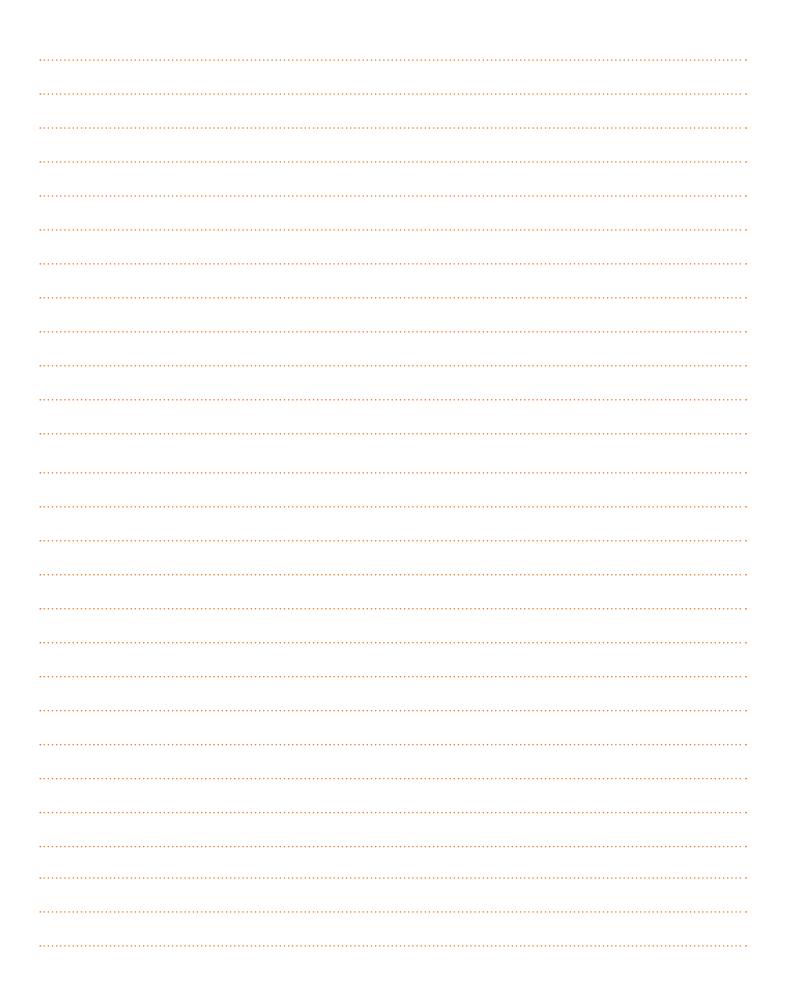
Toronto _____

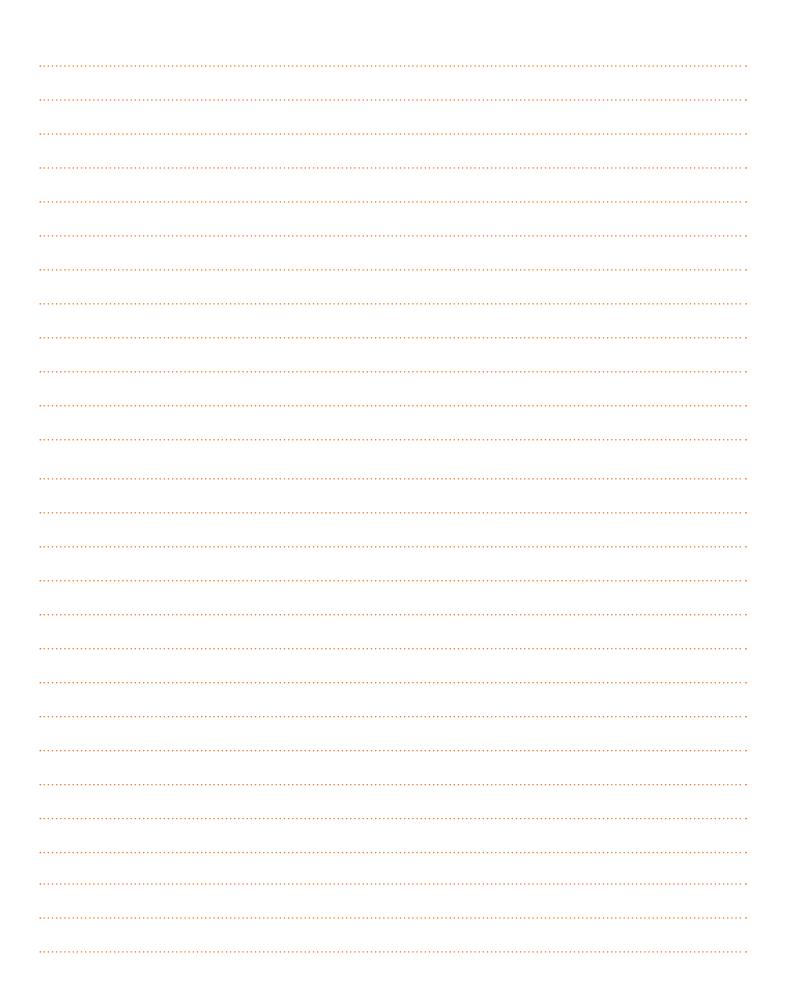
Partner	Category	Primary Contact	Phone	Email
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com

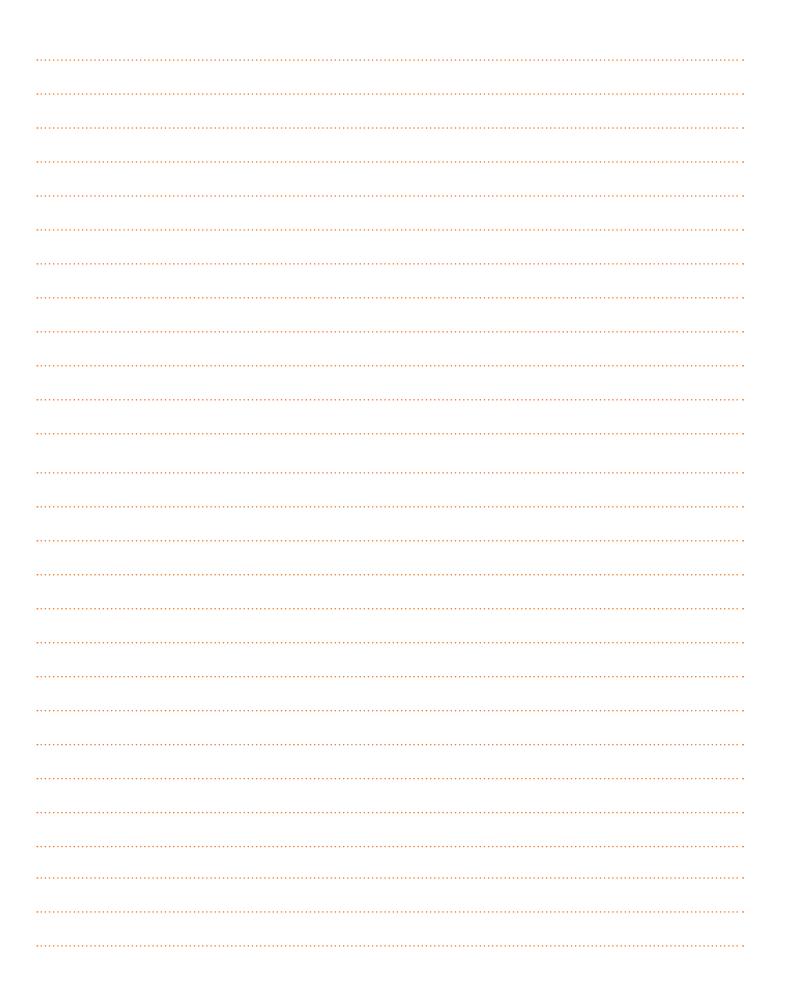
Montreal _____

Partner	Category	Primary Contact	Phone	Email
OpenTable	Reservations	Judy Quintana		jquintana@opentable.com















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