

2026

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PARTNER GUIDE

**The right partners.
Every step of the way.**

RESTAURANTS + RETAIL + REAL ESTATE

**WHAT
NOW**

MEDIA GROUP



FORWARD

Ask any seasoned, successful business owner the key to leading the market and you are sure to hear, “It takes a tribe of strategic partners to position your concept for success.”

What Now Media Group spends each and every day interviewing, meeting with, and working directly with the partners that make great concepts successful.

We see all the good and unfortunately all of the bad.

Our Preferred Partners represent what we feel to be the very best at what they do, representing expertise, integrity, honesty, high-quality services and products, and simply all-around good people.

We are confident that these partners will help you be the best you can be.

Sincerely,

Caleb F. Spivak

Founder, What Now Media Group, Inc.

**WHAT
NOW**

MEDIA GROUP

Financing

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Accounting:				
Register with All Government Agencies				<input type="checkbox"/>
Obtain Federal Tax ID Number				<input type="checkbox"/>
Bank Reconciliations				<input type="checkbox"/>
Payroll System				<input type="checkbox"/>
Banking:				
Selection of Bank				<input type="checkbox"/>
Construction Account				<input type="checkbox"/>
Operational Account				<input type="checkbox"/>
Payroll Account				<input type="checkbox"/>
Lines of Credit				<input type="checkbox"/>
Deposit Bags				<input type="checkbox"/>

Site Selection, Concept & Brand

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Site Selection				<input type="checkbox"/>
Concept & Brand				<input type="checkbox"/>
Architecture:				
Contract Design Documents				<input type="checkbox"/>
Specification Book				<input type="checkbox"/>
Digital Renderings				<input type="checkbox"/>
Procurement and facilitating FF&E and Millwork Installations				<input type="checkbox"/>
Consultations During Operations				<input type="checkbox"/>

Utilities

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Sewer:				<input type="checkbox"/>
Procedures				<input type="checkbox"/>
Drawings/Plans				<input type="checkbox"/>
Inspection				<input type="checkbox"/>
Permit Requirements				<input type="checkbox"/>
Installation				<input type="checkbox"/>
Gas				<input type="checkbox"/>
Water				<input type="checkbox"/>
Electric				<input type="checkbox"/>

Suppliers & Supplies

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Vendor List for:				
Food				<input type="checkbox"/>
Coffee				<input type="checkbox"/>
Liquor				<input type="checkbox"/>
Supplies				<input type="checkbox"/>
Contact Salesperson				<input type="checkbox"/>
Credit Applications on File				<input type="checkbox"/>
List of References				<input type="checkbox"/>
Inventory				<input type="checkbox"/>
— Initial/Pre-opening				<input type="checkbox"/>
— Replacement				<input type="checkbox"/>
Par Stock & Ordering Forms				<input type="checkbox"/>

Insurance

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Insurance:				
Pre/During Construction, Operations				<input type="checkbox"/>
Liquor Bond				<input type="checkbox"/>
Liability				<input type="checkbox"/>
Workman's Comp				<input type="checkbox"/>

Suppliers

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Equipment, Software & Supplies:				
Collect all warranties for new equipment & send in cards				<input type="checkbox"/>
Place all equipment information & Service Agents in a notebook for reference				<input type="checkbox"/>
Food Inventory				<input type="checkbox"/>
Bar Inventory				<input type="checkbox"/>
Supplies Inventory				<input type="checkbox"/>
Hood/HVAC Equipment				<input type="checkbox"/>
Kitchen Design & Equipment List				<input type="checkbox"/>
Contractor				<input type="checkbox"/>
Subcontractors				<input type="checkbox"/>
Out-side Contractors				<input type="checkbox"/>
Hand Wash Stations:				
Soap/Sanitizer				<input type="checkbox"/>
Towel Dispensers				<input type="checkbox"/>
Hand Wash Signs				<input type="checkbox"/>

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Equipment Checkout (burn-in/calibration):				
Ice Machines				<input type="checkbox"/>
Cooking Equipment				<input type="checkbox"/>
Refrigeration Equipment				<input type="checkbox"/>
Kitchen Clock				<input type="checkbox"/>
Anti-fatigue Mats				<input type="checkbox"/>
Set Up Dish Machine Services				<input type="checkbox"/>
Clean, Organize & Label All Shelving:				
Dry Storage				<input type="checkbox"/>
Walk-In				<input type="checkbox"/>
Freezers				<input type="checkbox"/>
Supply Area				<input type="checkbox"/>
Service Area				<input type="checkbox"/>
Chemical Storage				<input type="checkbox"/>
Bar Storage				<input type="checkbox"/>
Kitchen Utensils:				
Produce List				<input type="checkbox"/>
Obtain Bids				<input type="checkbox"/>
Place Order				<input type="checkbox"/>
Receive Order				<input type="checkbox"/>
Small Wares Order:				
Produce List				<input type="checkbox"/>
Obtain Bids				<input type="checkbox"/>
Place Order				<input type="checkbox"/>
Receive Order				<input type="checkbox"/>

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Tabletop Selection:				
Plateware				<input type="checkbox"/>
Flatware				<input type="checkbox"/>
Glassware				<input type="checkbox"/>
Select Wall Covering:				
Obtain Bids				<input type="checkbox"/>
Order				<input type="checkbox"/>
Arrange Delivery				<input type="checkbox"/>
Accept per Order				<input type="checkbox"/>
Select Tables:				
Obtain Bids				<input type="checkbox"/>
Order				<input type="checkbox"/>
Arrange Delivery				<input type="checkbox"/>
Select Chairs:				
Obtain Bids				<input type="checkbox"/>
Order				<input type="checkbox"/>
Arrange Delivery				<input type="checkbox"/>
Apply Scotchguard Protection				<input type="checkbox"/>
Hair Charis & Boosters				<input type="checkbox"/>
Arrange Delivery				<input type="checkbox"/>
Select Floor Covering:				
Obtain Bids				<input type="checkbox"/>
Order				<input type="checkbox"/>
Arrange Installation				<input type="checkbox"/>

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Beverage Station:				
Cups				<input type="checkbox"/>
Lids				<input type="checkbox"/>
Holdings				<input type="checkbox"/>
Sodas				<input type="checkbox"/>
Dairy				<input type="checkbox"/>
Canned Juices				<input type="checkbox"/>
Beverage Napkins				<input type="checkbox"/>
Straws				<input type="checkbox"/>
Soda System				<input type="checkbox"/>
Liquor Selection:				
Well Liquor Selection				<input type="checkbox"/>
Call Liquor Selection				<input type="checkbox"/>
Premium Liquor Selection				<input type="checkbox"/>
Beer Selection				<input type="checkbox"/>
Draft System				<input type="checkbox"/>
Wine Selection:				
Supplier Wine Training Program				<input type="checkbox"/>
Wine List Design				<input type="checkbox"/>
Wine List Publication				<input type="checkbox"/>
Wine Openers				<input type="checkbox"/>
Wine Buckets and Stands				<input type="checkbox"/>
Beverage & Liquor Distributor				<input type="checkbox"/>
Food Distributor				<input type="checkbox"/>

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Paper Products:				
Guest Checks				<input type="checkbox"/>
POS Supplies				<input type="checkbox"/>
Take Out				<input type="checkbox"/>
Bathroom				<input type="checkbox"/>
Office Furniture:				
Desk				<input type="checkbox"/>
Chair				<input type="checkbox"/>
Filing Cabinets				<input type="checkbox"/>
Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Security Services:				
Robbery Prevention				<input type="checkbox"/>
Control of Access During Operations				<input type="checkbox"/>
Control of Access During Construction				<input type="checkbox"/>
Double Door Safe				<input type="checkbox"/>
Night Drop				<input type="checkbox"/>
Reservation Services				<input type="checkbox"/>
Telephones:				
Office Line				<input type="checkbox"/>
Fax Line				<input type="checkbox"/>
Catering Line				<input type="checkbox"/>
Kitchen Line				<input type="checkbox"/>
Reservations Line				<input type="checkbox"/>
Pay Phone				<input type="checkbox"/>

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Telephone Equipment:				
Obtain Bids				<input type="checkbox"/>
Order				<input type="checkbox"/>
Arrange Delivery				<input type="checkbox"/>
Accept per Order				<input type="checkbox"/>
Telephone Service:				
Procedures				<input type="checkbox"/>
Drawing/Plans				<input type="checkbox"/>
Inspection				<input type="checkbox"/>
Permit Requirement				<input type="checkbox"/>
Installation				<input type="checkbox"/>
Cables & Wiring:				
Burglar/Fire Alarm				<input type="checkbox"/>
Licensed Business Music Streaming Service				<input type="checkbox"/>
Telephone Lines (Internal)				<input type="checkbox"/>
POS & Computer Lines				<input type="checkbox"/>
Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Payroll:				
Pre Opening				<input type="checkbox"/>
Management				<input type="checkbox"/>
Hourly				<input type="checkbox"/>
POS System:				
Wiring				<input type="checkbox"/>
Installation				<input type="checkbox"/>
Training				<input type="checkbox"/>

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Computer System:				
Monitor				<input type="checkbox"/>
Printer				<input type="checkbox"/>
Internet Service				<input type="checkbox"/>
Software:				
Food Ordering (from primary supplier)				<input type="checkbox"/>
Office Suite Software				<input type="checkbox"/>
Word Processor				<input type="checkbox"/>
Spreadsheet				<input type="checkbox"/>
Presentation				<input type="checkbox"/>
Publisher Software				<input type="checkbox"/>
Scheduling — Use for Employee Time Management, Management Schedules, and Catering Events				<input type="checkbox"/>
Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Keys:				
Make a List of Keys Needed in Store				<input type="checkbox"/>
Collect All Keys Upon Installation				<input type="checkbox"/>
Re-Key Just Before Opening				<input type="checkbox"/>

Maintenance & Outside Services

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Outside Services:				
Maintenance				<input type="checkbox"/>
Janitorial				<input type="checkbox"/>
Valet Parking				<input type="checkbox"/>
Pest Control				<input type="checkbox"/>
Plant Service				<input type="checkbox"/>
Linen Service				<input type="checkbox"/>
Hood/Flue Cleaning				<input type="checkbox"/>
Carpet Cleaning				<input type="checkbox"/>
Window Washing				<input type="checkbox"/>
Primary Vendor Selection / Approved Vendor List:				
Local Contact with Name/Number				<input type="checkbox"/>
Establish Credit, Delivery Schedule				<input type="checkbox"/>
Waste Removal:				
Solid Waste				<input type="checkbox"/>
Dumpster				<input type="checkbox"/>
Compactor				<input type="checkbox"/>
Janitorial:				
Floor Cleaner				<input type="checkbox"/>
Spot Remover				<input type="checkbox"/>
Gum Solvent				<input type="checkbox"/>
Liquid Hand Soap				<input type="checkbox"/>
Hand Towel Dispensers				<input type="checkbox"/>
Paper Towels				<input type="checkbox"/>
Windex				<input type="checkbox"/>
Squeegees				<input type="checkbox"/>

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Janitorial Equipment:				
Wet Floor Signs				<input type="checkbox"/>
Mops				<input type="checkbox"/>
Buckets				<input type="checkbox"/>
Vacuum				<input type="checkbox"/>
Trash Cans				<input type="checkbox"/>
Dust Pans				<input type="checkbox"/>
Sewer Service:				
Procedures				<input type="checkbox"/>
Drawings/Plans				<input type="checkbox"/>
Inspection				<input type="checkbox"/>
Permit Requirements				<input type="checkbox"/>
Installation				<input type="checkbox"/>
Linen Service				<input type="checkbox"/>
Hood/Flue Cleaning				<input type="checkbox"/>
Carpet Cleaning				<input type="checkbox"/>
Window Washing				<input type="checkbox"/>
Parking Lot and Valet:				
Number of Spaces				<input type="checkbox"/>
Resurfacing				<input type="checkbox"/>
Entrance/Exits				<input type="checkbox"/>
Lighting for Parking Lot				<input type="checkbox"/>
Control for Pre-Construction				<input type="checkbox"/>
Control During Construction				<input type="checkbox"/>
Valet Stand/Key Control				<input type="checkbox"/>

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Parking Lot and Valet (Cont.):				
Parking Lot Signage				<input type="checkbox"/>
Handicap				<input type="checkbox"/>
Reserved				<input type="checkbox"/>
Valet				<input type="checkbox"/>
Valet Services				<input type="checkbox"/>
Linen Service:				
Table Top Laundry (Rental)				<input type="checkbox"/>
Uniforms:				
Uniform Laundry (Rental)				<input type="checkbox"/>
Uniform Order				<input type="checkbox"/>
Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Landscaping:				
Pre-Construction				<input type="checkbox"/>
During Construction				<input type="checkbox"/>
Maintenance				<input type="checkbox"/>
Construction Timetable				<input type="checkbox"/>
Estimate Time for Each Phase				<input type="checkbox"/>
Estimated Completion Date				<input type="checkbox"/>
Critical Path				<input type="checkbox"/>
Construction Budget				<input type="checkbox"/>
Sign Requirements/Restrictions				<input type="checkbox"/>

Staffing

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Front and Back of House Staffing:				
Projected List of Employees Needed for Each Area of Operation				<input type="checkbox"/>
Sources for Recruiting				<input type="checkbox"/>
Develop Pay Scales for All Crew Work Groups				<input type="checkbox"/>
Front Desk				<input type="checkbox"/>
Servers				<input type="checkbox"/>
Wait Assistants				<input type="checkbox"/>
Bartenders				<input type="checkbox"/>
Cooks				<input type="checkbox"/>
Prep Cooks				<input type="checkbox"/>
Dishwashers				<input type="checkbox"/>
Supervisors				<input type="checkbox"/>
Managers				<input type="checkbox"/>
Place Employment Ads in Newspapers & Schedule Recruiting Missions				<input type="checkbox"/>
Review Staffing Manual for Interviewing/Hiring Procedures. Establish Target Question List.				<input type="checkbox"/>
Employee Applications & Employee New Hire Kits:				
English/Spanish				<input type="checkbox"/>
I-9 Tax Forms				<input type="checkbox"/>
Health Cards				<input type="checkbox"/>
Server/Bartender/Entertainment Permits				<input type="checkbox"/>
Orientation				<input type="checkbox"/>
Pre-Opening/Training Schedule				<input type="checkbox"/>
Operational Schedule				<input type="checkbox"/>
ServSafe Training				<input type="checkbox"/>
Uniform				<input type="checkbox"/>

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Establish Work Schedules:				
Reports				<input type="checkbox"/>
Food/Beverage/Covers/Average Check/ Sales Mix				<input type="checkbox"/>
Comparisons to Budget				<input type="checkbox"/>
Organizational Charts by Department				<input type="checkbox"/>
Dining Room				<input type="checkbox"/>
Bar				<input type="checkbox"/>
Kitchen				<input type="checkbox"/>
Administration				<input type="checkbox"/>
Employee Applications				<input type="checkbox"/>

Training

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Training:				
Identify Dates Of Training Allowing For “Dry Run” Or “Soft Opening” Time				<input type="checkbox"/>
Validate Service Sequences				<input type="checkbox"/>
Develop Bar Opening Checklist				<input type="checkbox"/>
Develop Kitchen-Opening Checklist & For All Departments: Open, Close & Managers				<input type="checkbox"/>
Document & Train Management/Staff				<input type="checkbox"/>
Organize Orientation Materials				<input type="checkbox"/>
Develop Sidework Schedules For All FOH				<input type="checkbox"/>
Set Up POS Training For Management & Crew				<input type="checkbox"/>
Wine & Beer Seminars For Sales Knowledge & Over-Consumption Policy				<input type="checkbox"/>
FOH Menu Descriptions For All Items				<input type="checkbox"/>
Plating & Garnish Guide For All Items				<input type="checkbox"/>

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Training (Cont.):				
Set Up Training Recipe Manuals				<input type="checkbox"/>
Select Training Team				<input type="checkbox"/>
Set Date For Training Team Arrival				<input type="checkbox"/>
Prepare Master Training Calendar				<input type="checkbox"/>
Set Up Training Manuals & Opening Materials				<input type="checkbox"/>
Set Up General Meeting & Training Session				<input type="checkbox"/>
Organize Any Necessary Management Training Such As:				
MSDS Location				<input type="checkbox"/>
Interviewing & Hiring (Legal vs. Illegal Questions, ADA, etc.)				<input type="checkbox"/>
Restaurant Standards & Systems				<input type="checkbox"/>
Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Human Resources:				
Selection of Manager				<input type="checkbox"/>
Selection of Pre-Opening Staff				<input type="checkbox"/>
Organizational Chart				<input type="checkbox"/>
Evaluation of Available Managers				<input type="checkbox"/>
Define Manager Job Duties				<input type="checkbox"/>
Interview of Managers				<input type="checkbox"/>
Interview of Pre-Opening Staff				<input type="checkbox"/>
Create Management Reports				<input type="checkbox"/>
Evaluation of Available Chefs				<input type="checkbox"/>
Evaluation of Kitchen Manager				<input type="checkbox"/>
Employee Performance Evaluation				<input type="checkbox"/>
Training Program for Employees				<input type="checkbox"/>
Uniforms				<input type="checkbox"/>
Dress Code				<input type="checkbox"/>

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Employee Bulletin Board:				
Required Postings — OSHA, Safety, Minimum Wage, etc.				<input type="checkbox"/>
Wage & Hour				<input type="checkbox"/>
Workman's Comp				<input type="checkbox"/>
Emergency Hospital & Doctor				<input type="checkbox"/>

Operations

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Kitchen Operations / Service Operations:				
Set-up sheets with pars				<input type="checkbox"/>
Opening checklists				<input type="checkbox"/>
Closing Checklists				<input type="checkbox"/>
Prep Lists with Pars				<input type="checkbox"/>
Standardizes Recipe Book				<input type="checkbox"/>
Freezer Pull Sheets				<input type="checkbox"/>
Inventory Forms				<input type="checkbox"/>
Hours of Operation:				
Estimated Hours of Operation				<input type="checkbox"/>
Bar				<input type="checkbox"/>
Restaurant				<input type="checkbox"/>
Entertainment				<input type="checkbox"/>
Opening				<input type="checkbox"/>
Ongoing				<input type="checkbox"/>
Operation Manuals:				
Safety Manual				<input type="checkbox"/>
Financial Manual				<input type="checkbox"/>

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Catering Manual				<input type="checkbox"/>
Kitchen Manual				<input type="checkbox"/>
Exhibition Cooking Manual				<input type="checkbox"/>
Guest Music:				
ASCAP/BMI Arrangements				<input type="checkbox"/>
Satellite Music System				<input type="checkbox"/>
Licensed Business Music Streaming Service				<input type="checkbox"/>
ASCAP / BMI / GMR / SECAS Licenses				<input type="checkbox"/>
Code Book:				
Handicap Regulations				<input type="checkbox"/>
Ansul Fire System Requirements				<input type="checkbox"/>
Exits				<input type="checkbox"/>
Emergency Lighting				<input type="checkbox"/>
Security During Operation				<input type="checkbox"/>
Panic Hardware Requirements				<input type="checkbox"/>
Fire Inspector Approval				<input type="checkbox"/>
Sprinkler System Requirements				<input type="checkbox"/>
Smoke Detectors/Smoke Eaters				<input type="checkbox"/>
Signage:				
Order Storefront Signage				<input type="checkbox"/>
Sign Permitting & Installation				<input type="checkbox"/>
On-Site Survey Analysis				<input type="checkbox"/>
Public Relations (PR):				
Announcement Release				<input type="checkbox"/>
Media Sneak Peek				<input type="checkbox"/>
Ongoing PR Activities				<input type="checkbox"/>

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Graphic Design & Print Services:				
Logo				<input type="checkbox"/>
Type/Font Style				<input type="checkbox"/>
Colors				<input type="checkbox"/>
Other Branding Guidelines				<input type="checkbox"/>
Business Cards				<input type="checkbox"/>
Menu Design				<input type="checkbox"/>
Brochures, Rack Cards, & Folders				<input type="checkbox"/>
Printed Gift Certificates				<input type="checkbox"/>
Signs				<input type="checkbox"/>
Stationery				<input type="checkbox"/>
Letterhead				<input type="checkbox"/>
Promotional Materials				<input type="checkbox"/>
Banners				<input type="checkbox"/>
Sign/Banner Installation				<input type="checkbox"/>
Bulk Mailing				<input type="checkbox"/>
Photography				<input type="checkbox"/>
Digital & Promotional Marketing:				
Website				<input type="checkbox"/>
Social Media Accounts (Facebook, Twitter, Instagram, TikTok, etc.)				<input type="checkbox"/>
Optimize website for local SEO				<input type="checkbox"/>
Monitor Review Sites				<input type="checkbox"/>
Contest & Promotions Schedule				<input type="checkbox"/>
Build Restaurant Customer Database				<input type="checkbox"/>
Email Marketing Tool				<input type="checkbox"/>

Menu

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Preliminary Menu Creation:				
Children's Menus				<input type="checkbox"/>
Birthday Favors				<input type="checkbox"/>
Lunch				<input type="checkbox"/>
Dinner				<input type="checkbox"/>
Catering				<input type="checkbox"/>
Brunch				<input type="checkbox"/>
Banquet				<input type="checkbox"/>
Pricing & Cost:				
Menu Pricing Range				<input type="checkbox"/>
Menu Cost & Portion Guide				<input type="checkbox"/>
Standard Recipe Binder				<input type="checkbox"/>
Table Arrangement:				
Section Maps for Host Station				<input type="checkbox"/>
Opening & Closing Sidework Assignments				<input type="checkbox"/>

Finals

Task	Target Completion Date	Urgency 1 (Now) - 3 (Soon)	Person/Party Responsible	Completed?
Place Initial Food Order				<input type="checkbox"/>
Place Initial Chemical Supplies Order				<input type="checkbox"/>
Place Initial Paper Goods Order				<input type="checkbox"/>



USA

26	Atlanta	39	Nashville
27	Austin	40	New Orleans
28	Boston	41	New York
29	Charleston	42	Orange County
30	Charlotte	43	Orlando
30	Chicago	43	Philadelphia
31	Columbus	44	Phoenix
32	Dallas	45	Portland
33	Denver	46	Sacramento
34	Detroit	46	San Antonio
34	Houston	47	San Diego
35	Jacksonville	48	San Francisco
36	Las Vegas	49	Seattle
37	Los Angeles	50	Tampa
38	Memphis	51	Washington DC
38	Miami		

Canada

51	Montreal	51	Toronto
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Partner	Category	Primary Contact	Phone	Email
AT&T Corp	Internet and Telecommunications	Althee Bolton	(678) 768-1259	althee75@aol.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Easy Ice	Ice Machine Rental / Repair	Travis Rieken	813-995-3994	trieken@easyice.com
Eazy Grease	Used Cooking Oil Recycling / Grease Trap Cleaning	Artem Kamalov	908.461.5315	artem@eazygrease.com
ECOLAB	Chemical Provider And Pest Elimination	Scott Henderson	(503) 756-3066	scott.henderson@ecolab.com
Encompass Interactive	Audio Visual	Charles Schuster	678-576-5611	charles@encompassinteract.com
Gas South LLC	Gas	Topher Jensen	352-219-6014	topher.jensen@gassouth.com
Georgia Crown Distribution Co.	Beverage Distribution	Jerry McManus	(912) 660-6955	jmcmanus@georgiacrown.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Home Team Training & Consulting	Learning Management Systems	Alex Pharisien		alex@hometeamcoaching.net
Homegrown	Financing	Michael Chen	(626) 726-1802	michael.chen@joinhomegrown.com
inKind	Guest Acquisition	Stefan Bachofen	802-735-5535	stefan@inkind.com
Jones Lang LaSalle Incorporated	Commercial Real Estate	Gary Woodward	770-639-7190	gary.woodward@jll.com
Keurig Dr Pepper	Non-alcoholic Beverage Brands	Chuck Dollarhide		chuck.dollarhide@kdrp.com
Martin Recruiting Partners	Management Staffing/Recruiting	Heath Campbell	918-638-5269	hcampbell@mrpnw.com

Atlanta

Partner	Category	Primary Contact	Phone	Email
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
Ready Safe Food	Safety and Training	June Oh	(727) 686-1811	june.o@readysafefood.com
Refined Parking	Valet	Jonathan Lee	(770) 891-2151	jonlee@refinedparking.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
Soundtrack	Music Licensing And Streaming	Erik Hellstam		erik.hellstam@soundtrack.io
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
US Foods Inc	Food Distribution	Paul Larue	(603) 581-4124	paul.larue@usfoods.com

Austin

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Liquid Environmental Solutions Corporation	Used Cooking Oil Recycling / Grease Trap Cleaning	Todd Nophsker	945-383-4734	todd.nophsker@liquidenviro.com
LP Enterprises, Inc.	Advisory / Consulting	Ryan Layne	214-707-2076	ryan@leeplotkin.com

Austin

Partner	Category	Primary Contact	Phone	Email
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
Resplendent Hospitality	Public Relations	Ali Slutsky	815.210.7454	ali@resplendent.agency
Shifty	Training and Scheduling	Beth Hussey	(248) 765-0237	beth@shiftyinc.com
SLIQUE Media	Marketing Services	Ali Sepehri	714-305-3016	ali@sliquemedia.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
Trinity Constructors, Inc.	General Contractor	Rick Deitrick	737-296-7402	rick@trinityconstructors.com
US Foods Inc	Food Distribution	Griffin Bird	765-215-6631	griffin.bird@usfoods.com

Boston

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
Auto-Chlor System	Chemical and Cleaning Systems	Troy Vanscourt	423-838-0838	vanscourt@autochlor.com
Bluedrop Water Inc	Water Purification Systems	David Kellaway	(781) 733-3557	david.kellaway@bluedropwater.com
ClarkHirth	Accounting	Jason Hirth	(860) 490-6404	jason@cha-cpas.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com

Boston

Partner	Category	Primary Contact	Phone	Email
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Charleston

Partner	Category	Primary Contact	Phone	Email
A Head For Profits	Draft Beer Installation/ Maintenance	Hannah Pennell	843-494-3508	hpennell@aheadforprofits.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
CBRE	Commercial Real Estate	Reeves Major	864-608-8960	reeves.major@cbre.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Easy Ice	Ice Machine Rental / Repair	Travis Rieken	813-995-3994	trieken@easyice.com
Gen-Con Group	General Contracting	Elijah Baker	336-837-8664	eli@gencongroupse.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
LP Enterprises, Inc.	Advisory / Consulting	Kim Phelan	804-399-4644	kim@leeplotkin.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
TWC Services INC.	HVAC & Refrigeration	Todd Wilbert	(843) 312-7568	todd.wilbert@twcservices.com

Charlotte

Partner	Category	Primary Contact	Phone	Email
ADT	Security Services	Jamaal Baksh	704-915-9595	jamaalbaksh@adt.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
ClarkHirth	Accounting	Jason Hirth	(860) 490-6404	jason@cha-cpas.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Eazy Grease	Used Cooking Oil Recycling / Grease Trap Cleaning	Artem Kamalov	908.461.5315	artem@eazygrease.com
Gen-Con Group	General Contracting	Elijah Baker	336-837-8664	eli@gencongroupse.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
LP Enterprises, Inc.	Advisory / Consulting	Kim Phelan	804-399-4644	kim@leeplotkin.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Chicago

Partner	Category	Primary Contact	Phone	Email
A Head For Profits	Draft Beer Installation/ Maintenance	Hannah Pennell	843-494-3508	hpennell@aheadforprofits.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com

Chicago

Partner	Category	Primary Contact	Phone	Email
Liquid Environmental Solutions Corporation	Used Cooking Oil Recycling / Grease Trap Cleaning	Todd Nophsker	945-383-4734	todd.nophsker@liquidenviro.com
NSee Photo	Photography	Neal Corman	(773) 459-2666	ncorman@nseephoto.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Republic Services, Inc.	Waste Management	Reza Ispahany	773-980-8670	rispahany@republicservices.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
Shifty	Training and Scheduling	Beth Hussey	(248) 765-0237	beth@shiftyinc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
WineBow	Wine & Spirits	Dustin Ryan	630-842-8511	dustin.ryan@winebow.com

Columbus

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Gas South LLC	Gas	Topher Jensen	352-219-6014	topher.jensen@gassouth.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Keurig Dr Pepper	Non-alcoholic Beverage Brands	Dan Maldonado	(313) 929-7152	dan.maldonado@kdrp.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Columbus

Partner	Category	Primary Contact	Phone	Email
Unifirst Corp	Uniforms & Linens	Michael Farnham	614-575-9999	michael_farnham@unifirst.com

Dallas

Partner	Category	Primary Contact	Phone	Email
ADT	Security Services	Kenneth Jolly	(972) 880-0769	kjolly@adt.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
Charter/Spectrum	Telecommunications/ Internet	Brian Dobucki	(682) 710-2427	brian.dobucki@charter.com
Contreras Building Group, LLC	General Contractor	Crystal Contreras	281-223-6990	crystal@contrerasbuildinggroup.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Homegrown	Financing	Michael Chen	(626) 726-1802	michael.chen@joinhomegrown.com
inKind	Guest Acquisition	Scott Horne		scott.h@inkind.com
Liquid Environmental Solutions Corporation	Used Cooking Oil Recycling / Grease Trap Cleaning	Todd Nophsker	945-383-4734	todd.nophsker@liquidenviro.com
LP Enterprises, Inc.	Advisory / Consulting	Ryan Layne	214-707-2076	ryan@leeplotkin.com
Martin Recruiting Partners	Management Staffing/ Recruiting	Heath Campbell	918-638-5269	hcampbell@mrpnw.com
Matthews	Commercial Real Estate	Will Carr	(404) 277-9037	william.carr@matthews.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Dallas

Partner	Category	Primary Contact	Phone	Email
Sysco Corporation	Food Distribution	John Phillips	(945) 312-7176	john.phillips2@sysco.com
TWC Services INC.	HVAC & Refrigeration	Todd Wilbert	(843) 312-7568	todd.wilbert@twcservices.com

Denver

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
Cresco Resco	Foodservice Equipment & Supplies	Michael Grubb	(559) 519-3915	michaelg@cresco-resco.com
CRS Insurance Brokerage	Insurance	Sean Hughes	303-618-0996	shughes@crsdenver.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Easy Ice	Ice Machine Rental / Repair	Travis Rieken	813-995-3994	trieken@easyice.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Green Co2 Systems	CO2	Brett Schutte	(970) 443-7348	bschutte@greenco2systems.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Detroit

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
Shifty	Training and Scheduling	Beth Hussey	(248) 765-0237	beth@shiftyinc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Houston

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
Contreras Building Group, LLC	General Contractor	Crystal Contreras	281-223-6990	crystal@contrerasbuildinggroup.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
inKind	Guest Acquisition	Scott Horne		scott.h@inkind.com
Keurig Dr Pepper	Non-alcoholic Beverage Brands	Chuck Dollarhide		chuck.dollarhide@kdrp.com
Liquid Environmental Solutions Corporation	Used Cooking Oil Recycling / Grease Trap Cleaning	Todd Nophsker	945-383-4734	todd.nophsker@liquidenviro.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
PREP Shared Kitchens	Commercial & Shared Kitchens	Doug Marranci	404-803-6375	doug@prepatl.com

Houston

Partner	Category	Primary Contact	Phone	Email
Republic Services, Inc.	Waste Management	Colleen Brunson		cbrunson2@republicservices.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
RSP Designs LLC	Architecture & Interior Design	Steve Pena	832-419-7363	steve@rspdesignsllc.com
Shifty	Training and Scheduling	Beth Hussey	(248) 765-0237	beth@shiftyinc.com
SLIQUE Media	Marketing Services	Ali Sepehri	714-305-3016	ali@sliquemedia.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
US Foods Inc	Food Distribution	Griffin Bird	765-215-6631	griffin.bird@usfoods.com

Jacksonville

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
Broward Nelson	CO2	Brandon Spencer	954-675-3476	bspencer@browardnelson.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Easy Ice	Ice Machine Rental / Repair	Travis Rieken	813-995-3994	trieken@easyice.com
Gas South LLC	Gas	Topher Jensen	352-219-6014	topher.jensen@gassouth.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Liquid Environmental Solutions Corporation	Used Cooking Oil Recycling / Grease Trap Cleaning	Todd Nophsker	945-383-4734	todd.nophsker@liquidenviro.com
OpenTable	Reservations	Alyssa Schwartz		alysas@opentable.com

Jacksonville

Partner	Category	Primary Contact	Phone	Email
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Las Vegas

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
CBRE	Commercial Real Estate	Dan Hubbard	702-561-5721	dan.hubbard@cbre.com
Cresco Resco	Foodservice Equipment & Supplies	Michael Grubb	(559) 519-3915	michaelg@cresco-resco.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Green Co2 Systems	CO2	Brett Schutte	(970) 443-7348	bschutte@greenco2systems.com
Keurig Dr Pepper	Non-alcoholic Beverage Brands	Jim Scarcelli	801-918-2473	james.scarcelli@kdrp.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
Tagrisk LLC	Insurance	Larry Anaya	714-553-9171	lanaya@tagrisk.com

Los Angeles

Partner	Category	Primary Contact	Phone	Email
A Head For Profits	Draft Beer Installation/ Maintenance	Kat Davis	336-312-1786	kat@glacier-design.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
Bluedrop Water Inc	Water Purification Systems	David Kellaway	(781) 733-3557	david.kellaway@bluedropwater.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Easy Ice	Ice Machine Rental / Repair	Travis Rieken	813-995-3994	trieken@easyice.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
GSA Pension		Mark Swedelson	(818) 469- 0300	mds@gsapension.com
Liquid Environmental Solutions Corporation	Used Cooking Oil Recycling / Grease Trap Cleaning	Todd Nophsker	945-383-4734	todd.nophsker@liquidenviro.com
Nespresso	Coffee Machines	Alessandro Nicolaci		alessandro.nicolaci@nespresso.com
NuCO2 Inc.	Beverage Grade Co2 + Nitrogen + Draft Beer Gases	Antonio Myers	818-201-5297	antonio.myers@nuco2.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Playbook Advisors	Consulting	Alessandro Nicolaci	856-313-8945	alessandro@playbookadvisors.com
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
SLIQUE Media	Marketing Services	Ali Sepehri	714-305-3016	ali@sliquemedia.com
Soundtrack	Music Licensing And Streaming	Erik Hellstam		erik.hellstam@soundtrack.io
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Los Angeles

Partner	Category	Primary Contact	Phone	Email
Tagrisk LLC	Insurance	Larry Anaya	714-553-9171	lanaya@tagrisk.com
Top Tier Hood Cleaning	Hood Cleaning & Repairs	Brad Park	323-3915100	info@toptierhoodcleaningservices.com

Memphis

Partner	Category	Primary Contact	Phone	Email
A Head For Profits	Draft Beer Installation/ Maintenance	Hannah Pennell	843-494-3508	hpennell@aheadforprofits.com
ADT	Security Services	Ray Howard	615-663-1668	ghoward@adt.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Miami

Partner	Category	Primary Contact	Phone	Email
A Head For Profits	Draft Beer Installation/ Maintenance	Hannah Pennell	843-494-3508	hpennell@aheadforprofits.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
Auto-Chlor System	Chemical and Cleaning Systems	Mike Perdue	318-560-2157	mike.p1@acs-llc.net

Miami

Partner	Category	Primary Contact	Phone	Email
Broward Nelson	CO2	Brandon Spencer	954-675-3476	bspencer@browardnelson.com
ClarkHirth	Accounting	Jason Hirth	(860) 490-6404	jason@cha-cpas.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Easy Ice	Ice Machine Rental / Repair	Travis Rieken	813-995-3994	trieken@easyice.com
Eazy Grease	Used Cooking Oil Recycling / Grease Trap Cleaning	Artem Kamalov	908.461.5315	artem@eazygrease.com
Gas South LLC	Gas	Topher Jensen	352-219-6014	topher.jensen@gassouth.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
OpenTable	Reservations	Alyssa Schwartz		alysas@opentable.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Nashville

Partner	Category	Primary Contact	Phone	Email
A Head For Profits	Draft Beer Installation/ Maintenance	Hannah Pennell	843-494-3508	hpennell@aheadforprofits.com
AAA Walk In Coolers	Walk-In Refrigeration	Tamara Cushing	925-640-5752	tcushing@aaawalkincoolers.com
ADT	Security Services	Ray Howard	615-663-1668	ghoward@adt.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com

Nashville

Partner	Category	Primary Contact	Phone	Email
Eazy Grease	Used Cooking Oil Recycling / Grease Trap Cleaning	Artem Kamalov	908.461.5315	artem@eazygrease.com
ECOLAB	Chemical Provider And Pest Elimination	Trenton Flora	(765) 586-4001	trenton.flora@ecolab.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Holston Gases	Beverage Gases	Leslie Sliger	(615) 481-2231	leslie.sliger@holstongases.com
Keurig Dr Pepper	Non-alcoholic Beverage Brands	Dan Maldonado	(313) 929-7152	dan.maldonado@kdrp.com
OpenTable	Reservations	Alyssa Schwartz		alysas@opentable.com
REED Public Relations	Public Relations	Macey Cleary-Binner	205-948-3313	macey@reedpublicrelations.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
Soundtrack	Music Licensing And Streaming	Erik Hellstam		erik.hellstam@soundtrack.io
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
Trinity Constructors, Inc.	General Contractor	Rick Deitrick	737-296-7402	rick@trinityconstructors.com
US Foods Inc	Food Distribution	Todd Wright	(615) 476-5104	todd.wright@usfoods.com

New Orleans

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com

New Orleans

Partner	Category	Primary Contact	Phone	Email
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

New York

Partner	Category	Primary Contact	Phone	Email
A Plus Towels	Uniforms & Linens	Jhonathan Diaz	914-804-3195	jdiaz@aplustowels.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
ClarkHirth	Accounting	Jason Hirth	(860) 490-6404	jason@cha-cpas.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
General Welding Supply Corp.	Gas Supplier	Charles Buonincontri	(516) 334-8200	charlieb@gwsco.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Keurig Dr Pepper	Non-alcoholic Beverage Brands	Dan Maldonado	(313) 929-7152	dan.maldonado@kdrp.com
Main Line Risk Management	Insurance	Joseph Platyan	(215) 878-8100	j.platyan@mainlinerisk.com
NYC Clean Air Group	Grease Recycling	JP Almanzar	(718) 746-1497	gianpietroa@nyccag.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
Sign Expo	Signage	Orli LeWinter	212-925-8585	orli@signexpo.com

Partner	Category	Primary Contact	Phone	Email
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
Virnika.ai	AI Automaton	Kyle Faulkner	919-692-5553	kyle@virnika.ai

Orange County

Partner	Category	Primary Contact	Phone	Email
A Head For Profits	Draft Beer Installation/ Maintenance	Kat Davis	336-312-1786	kat@glacier-design.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Easy Ice	Ice Machine Rental / Repair	Travis Rieken	813-995-3994	trieken@easyice.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
PURE Restaurant Solutions	Bookkeeping	Michael Viola	(949) 836- 5484	michael@go-pure.com
SLIQUE Media	Marketing Services	Ali Sepehri	714-305-3016	ali@sliquemedia.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
Tagrisk LLC	Insurance	Larry Anaya	714-553-9171	lanaya@tagrisk.com

Orlando

Partner	Category	Primary Contact	Phone	Email
A Head For Profits	Draft Beer Installation/ Maintenance	Hannah Pennell	843-494-3508	hpennell@aheadforprofits.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
Broward Nelson	CO2	Brandon Spencer	954-675-3476	bspencer@browardnelson.com
Charter/Spectrum	Telecommunications/ Internet	Rafael Ogura	(407) 618-6153	rafael.ogura86@gmail.com
ClarkHirth	Accounting	Jason Hirth	(860) 490-6404	jason@cha-cpas.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Easy Ice	Ice Machine Rental / Repair	Travis Rieken	813-995-3994	trieken@easyice.com
Gas South LLC	Gas	Topher Jensen	352-219-6014	topher.jensen@gassouth.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Liquid Environmental Solutions Corporation	Used Cooking Oil Recycling / Grease Trap Cleaning	Todd Nophsker	945-383-4734	todd.nophsker@liquidenviro.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Philadelphia

Partner	Category	Primary Contact	Phone	Email
ADT	Security Services	Steven Arnold	215-680-3660	smarnold@adt.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
Auto-Chlor System	Chemical and Cleaning Systems	Troy Vanscourt	423-838-0838	vanscourt@autochlor.com

Philadelphia

Partner	Category	Primary Contact	Phone	Email
ClarkHirth	Accounting	Jason Hirth	(860) 490-6404	jason@cha-cpas.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Main Line Risk Management	Insurance	Joseph Platyan	(215) 878-8100	j.platyan@mainlinerisk.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
Virnika.ai	AI Automaton	Kyle Faulkner	919-692-5553	kyle@virnika.ai

Phoenix

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Easy Ice	Ice Machine Rental / Repair	Travis Rieken	813-995-3994	trieken@easyice.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Keurig Dr Pepper	Non-alcoholic Beverage Brands	Chuck Dollarhide		chuck.dollarhide@kdrp.com
Liquid Environmental Solutions Corporation	Used Cooking Oil Recycling / Grease Trap Cleaning	Todd Nophsker	945-383-4734	todd.nophsker@liquidenviro.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com

Phoenix

Partner	Category	Primary Contact	Phone	Email
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
Riviera Coffee Company	Wholesale Coffee Roaster and Equipment	Santino DeFranco	(480) 242-6217	santino@rivieracoffee.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
Tagrisk LLC	Insurance	Larry Anaya	714-553-9171	lanaya@tagrisk.com

Portland

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Nespresso	Coffee Machines	Alessandro Nicolaci		alessandro.nicolaci@nespresso.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Sacramento

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
Cresco Resco	Foodservice Equipment & Supplies	Michael Grubb	(559) 519-3915	michaelg@cresco-resco.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Near U CO2	Beverage Grade Co2 + Nitrogen + Draft Beer Gases	Ken Nacey	(916) 708-8724	ken.nacey@naceygroup.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
Tagrisk LLC	Insurance	Larry Anaya	714-553-9171	lanaya@tagrisk.com

San Antonio

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
Contreras Building Group, LLC	General Contractor	Crystal Contreras	281-223-6990	crystal@contrerasbuildinggroup.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com

San Antonio

Partner	Category	Primary Contact	Phone	Email
Liquid Environmental Solutions Corporation	Used Cooking Oil Recycling / Grease Trap Cleaning	Todd Nophsker	945-383-4734	todd.nophsker@liquidenviro.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
R Public Relations	Public Relations	Emily Reynolds		emily@rprfirm.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
US Foods Inc	Food Distribution	Griffin Bird	765-215-6631	griffin.bird@usfoods.com
Wine-Haul	Wine & Spirits	Liam Jahnke-Matthes	(830) 456-1330	liam@wine-haul.com

San Diego

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Keurig Dr Pepper	Non-alcoholic Beverage Brands	Jim Scarcelli	801-918-2473	james.scarcelli@kdrp.com
Liquid Environmental Solutions Corporation	Used Cooking Oil Recycling / Grease Trap Cleaning	Todd Nophsker	945-383-4734	todd.nophsker@liquidenviro.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com

San Diego

Partner	Category	Primary Contact	Phone	Email
Passport Unlimited Inc	Loyalty / Rewards Programs	Cathy Gasper	503-330-3242	cathyg@passportunlimited.com
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
SLIQUE Media	Marketing Services	Ali Sepehri	714-305-3016	ali@sliquemedia.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
Tagrisk LLC	Insurance	Larry Anaya	714-553-9171	lanaya@tagrisk.com

San Francisco

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
Bluedrop Water Inc	Water Purification Systems	David Kellaway	(781) 733-3557	david.kellaway@bluedropwater.com
CARBONIC SERVICE INC	CO2	Al Shull	408-355-0909	al.shull@carbonicservice.com
Comcast Corporation	Telecommunications/ Internet	Jeffrey Trasmonte	(415) 317-5368	jeffrey_trasmonte@comcast.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
OpenTable	Reservations	Alyssa Schwartz		alysas@opentable.com
Passport Unlimited Inc	Loyalty / Rewards Programs	Cathy Gasper	503-330-3242	cathyg@passportunlimited.com
Prudential Overall Supply	Uniforms & Linens	Ashley Carrol	619-787-1845	ashleyc@prudentialuniforms.com
SLIQUE Media	Marketing Services	Ali Sepehri	714-305-3016	ali@sliquemedia.com

San Francisco

Partner	Category	Primary Contact	Phone	Email
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com
Tagrisk LLC	Insurance	Larry Anaya	714-553-9171	lanaya@tagrisk.com

Seattle

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Green Air Supply	Beverage Grade Co2 + Nitrogen + Draft Beer Gases	Tom Hoare	(253) 226-1596	tom@greenairsupply.com
Nespresso	Coffee Machines	Alessandro Nicolaci		alessandro.nicolaci@nespresso.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Passport Unlimited Inc	Loyalty / Rewards Programs	Cathy Gasper	503-330-3242	cathyg@passportunlimited.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
Service Linen Supply	Uniforms & Linen	Amy McGee	425 566-0421	amcgee@servicelinen.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Partner	Category	Primary Contact	Phone	Email
A Head For Profits	Draft Beer Installation/ Maintenance	Hannah Pennell	843-494-3508	hpennell@aheadforprofits.com
ADT	Security Services	Tiffany LeTendre	(727) 642-8271	tclaudio@adt.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
Auto-Chlor System	Chemical and Cleaning Systems	Mike Perdue	318-560-2157	mike.p1@acs-llc.net
Broward Nelson	CO2	Brandon Spencer	954-675-3476	bspencer@browardnelson.com
Champion Payments		Ryan Cabrera	(813) 451-4218	ryan@championpayments.com
Charter/Spectrum	Telecommunications/ Internet	Rafael Ogura	(407) 618-6153	rafael.ogura86@gmail.com
ClarkHirth	Accounting	Jason Hirth	(860) 490-6404	jason@cha-cpas.com
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Easy Ice	Ice Machine Rental / Repair	Travis Rieken	813-995-3994	trieken@easyice.com
Gas South LLC	Gas	Topher Jensen	352-219-6014	topher.jensen@gassouth.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
Liquid Environmental Solutions Corporation	Used Cooking Oil Recycling / Grease Trap Cleaning	Todd Nophsker	945-383-4734	todd.nophsker@liquidenviro.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
Shifty	Training and Scheduling	Beth Hussey	(248) 765-0237	beth@shiftyinc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Washington DC

Partner	Category	Primary Contact	Phone	Email
A Head For Profits	Draft Beer Installation/ Maintenance	Hannah Pennell	843-494-3508	hpennell@aheadforprofits.com
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
Global Payments - Genius Point of Sale	Point of Sale & Merchant Services	Kim Pringle	760-898-7833	kim.pringle@globalpayments.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com
Restaurant Technologies, Inc.	Cooking Oil Management	Natalie Kudrle		nkudrle@rti-inc.com
SpotOn	Merchant Services & POS	Julie Kaplan		julie.kaplan@spoton.com

Montreal

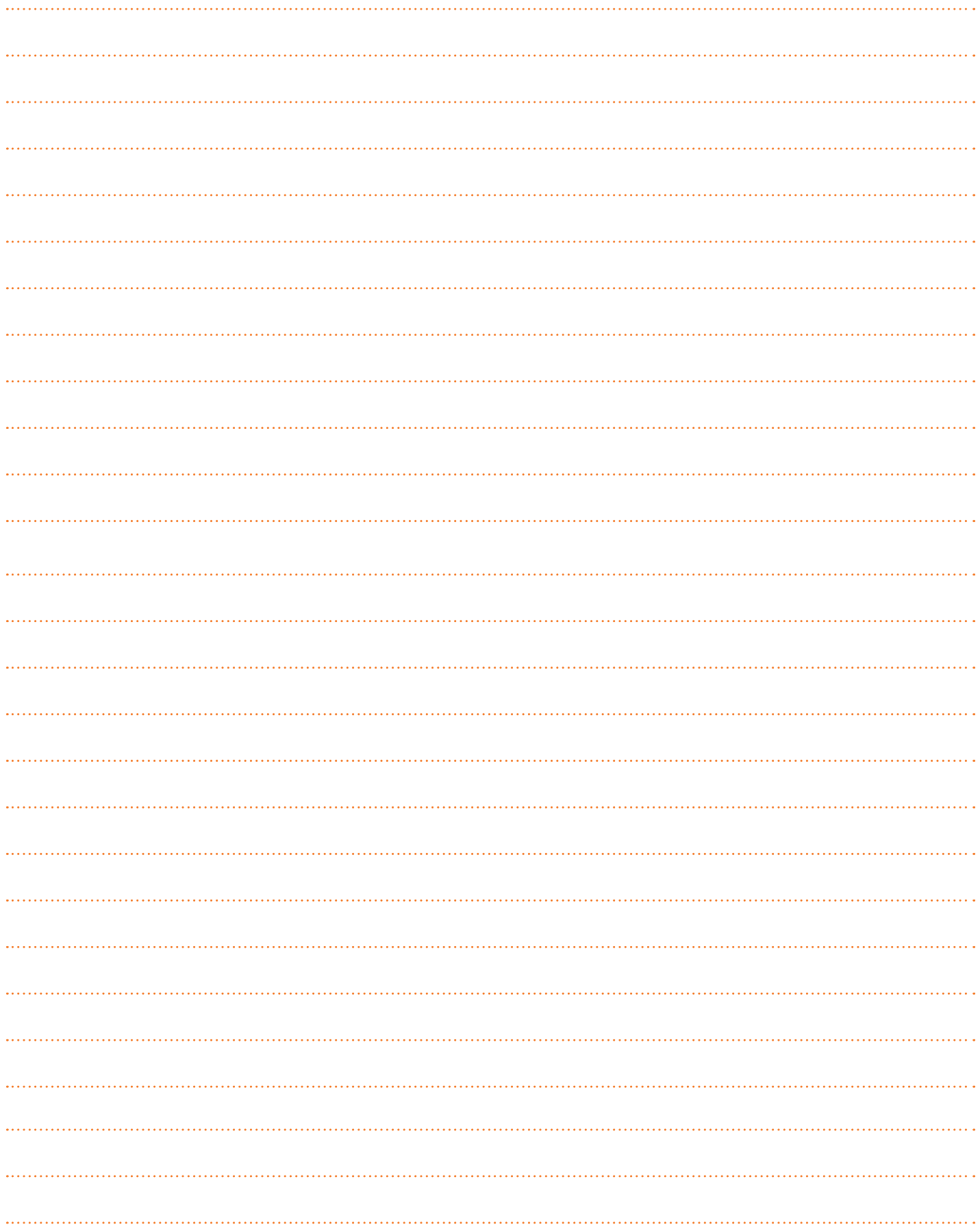
Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com

Toronto

Partner	Category	Primary Contact	Phone	Email
Auris	HR / Payroll	Nina Goyco	773.910.0304	ngoyco@auris.io

Partner	Category	Primary Contact	Phone	Email
DoorDash	Food Delivery Service	Byron Strange		byron.strange@doordash.com
OpenTable	Reservations	Alyssa Schwartz		alyssas@opentable.com

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